# ORACLE SOURCING SUPPLIER GUIDE

Updated May 1, 2007



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# **Sourcing Application Help and Support**

If you have questions related to using the Sourcing application, please contact the Ameren Service Desk at 888-857-5640.

They will answer your question or forward your call to the appropriate contact person, as applicable.

## Requirements

To use Oracle Sourcing Supplier, you must meet the following software and hardware minimum requirements:

#### **Hardware Requirements**

- Internet access
- 56K modem
- 16 MB RAM
- 266 MHz Pentium processor

#### **Software Requirements**

- A standard Web browser, such as Netscape Navigator (version 4.5 or later, but not 6.x) or Internet Explorer (version 5.0 or later).
- Your browser must have cookies enabled. A cookie is a small amount of information that a Web site uses to identify you.
- Your browser must support Secure Socket Layer (SSL) connections. SSL is a high-level security protocol which is used for protecting the confidentiality of data that is transmitted over the Internet.
- Adobe Reader is required to view and print formatted negotiation details.
- "Zip" utility software, such as WinZip or Netzip, is required to download quote/bid spreadsheets.
- Microsoft Excel is required to prepare a quote/bid by spreadsheet.

## How to Use this Guide

Ameren uses the Oracle Sourcing module as part of its standard business practice as it provides a consistent model/process for contract execution, delivers significant internal and external efficiency gains, supports the strategic sourcing process through the use of attributes which embed total cost of ownership thinking into standard business processes and provides for information exchange with other Oracle applications.

When using this guide, note the formatting of particular text throughout the document.

- Number references exist on screen shots. Steps refer to the numbered references for ease of use.
- Note represents important points related to actions required in a step or section.

Refer to the following modules contained in this guide for further task lists and instructions:

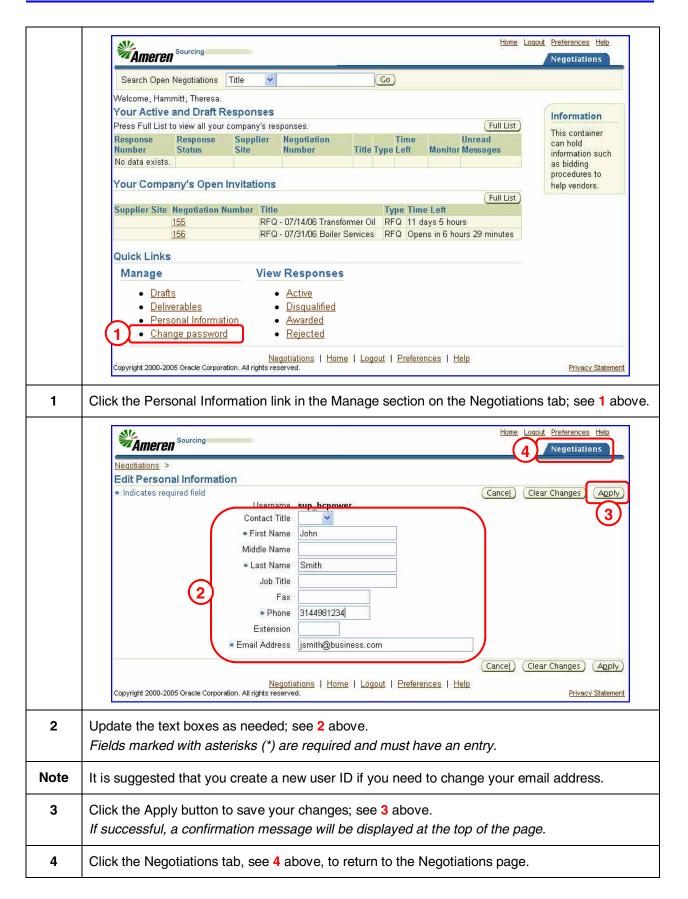
- Features common to all negotiations, see page 13
- RFI checklist and instructions, see page 23
- RFQ checklist and instructions, see page 43
- Auction checklist and instructions, see page 61

1	You will receive an email addressed from <b>wf_oae</b> when you are invited to participate in a negotiation. You can click the link supplied in the email or you can go to <u>https://ebusiness.ameren.com/</u> to login.
2	Type your UserID and Password and click the Login button; see 2 above.
Note	The first time that you log in, you will be prompted to change your password before you can continue.
Note	If you cannot access the Login screen shown above, contact your IT department for assistance.
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3	Click the AMPON Sourcing Supplier link to enter the Ameren Sourcing Supplier module; see 3 above.

	Home Logout Preferences Help
	Logged In As <b>IVSUP4</b>
	Navigator Favorites Edit Favorites
	AMPON Sourcing       Securcing       You have not selected any favorites.         Supplier       Sourcing Home Page       Please use the "Edit Favorites" button to set up your favorites.
	Home         Logout         Preferences         Help           Copyright 2000-2005 Oracle Corporation. All rights reserved.         Privacy Statement
4	Click the Sourcing Home Page link to proceed to the Sourcing home page; see 4 above.
Note	Oracle Sourcing will automatically log you out if you are inactive for 60 minutes. If you receive a message that you have been automatically logged out, click the Logout link and then log back in to Oracle Sourcing.
	Home Logout Preferences Help Negotiations
	Search Open Negotiations Title Go
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	Your Active and Draft Responses Press Full List to view all your company's responses. Full List
	Response     Response     Supplier     Negotiation     Time     Unread       Number     Site     Number     Title Type Left     Monitor Messages     6       No data exists     Site     Site     Site     Site     Site
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	Quick Links
	Manage View Responses
	Drafts     Deliverables     Personal Information     Change password     Change password
	Negotiations   Home   Logout   Preferences   Help
5	<i>Your Company's Open Invitations</i> shows any negotiations that you have been invited to participate in, but have not yet responded to; see <b>5</b> above. The negotiation <b>Type</b> (RFI, RFQ or Auction) and the <b>Time Left</b> to submit a response are displayed in this section. You click a <b>Negotiation Number</b> to view or print negotiation details or to respond to a negotiation.
6	<i>Your Active and Draft Responses</i> shows the negotiations that you have responded to (Active) or are in the process of creating a response for (Draft); see <b>6</b> above. A Response Number is assigned to each draft that you have saved or response that you have submitted. You click the Response Number to view the response details.
7	<i>View Responses</i> allows you to view your active and draft responses, and disqualified, awarded or rejected responses; see <b>7</b> above.
8	You can return to this page at any time by clicking the Negotiations tab; see 8 above.

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CI	Copyright 2000-2005 Oracle Corporatio			ed.	1	4	) (5)	6 (				Privacy	-
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	Number Status Site Number Title Type Left Monitor Messages as biding procedures to
	Your Company's Open Invitations (Full List)
	Supplier Site         Negotiation Number         Title         Type         Time Left           155         RFQ - 07/14/06 Transformer Oil         RFQ 11 days 5 hours
	156 RFQ - D7/31/06 Boiler Services RFQ. Opens in 6 hours 34 minutes
	Quick Links
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	Deliverables     Disqualified
	Personal Information     Awarded     Change password     Rejected
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1	Click the Negotiations tab, and then click the Change password link; see 1 above.
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	Change Password To change your password, enter your current password, your new password, and confirm your new password USERID IVSUP4 OLD Password NEW Password Confirm NEW Password Submit Cancel Copyright @ 2005 Ameren Services Site Map Contact Us Legal Privacy Statement
2	Type your old and new passwords in the text boxes; see 2 above.
3	Click the Submit button to save your changes; see 3 above.
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	Home         Logout         Preferences         Help           Copyright 2000-2005 Oracle Corporation. All rights reserved.         Privacy Statement
4	Click the Sourcing Home Page link, see 4 above, to return to the Negotistians page
4	Click the Sourcing Home Page link, see 4 above, to return to the Negotiations page.



This module contains instructions for processes which are common to all the negotiation types.

The negotiation process allows you to:

- 1. Receive email notification to participate in a negotiation.
- 2. View or print the details of the negotiation.
- 3. Acknowledge your intent to participate in the negotiation.
- 4. Prepare a response, quote or bid as applicable.
- 5. Save a draft of your response.
- 6. Review and submit your response, quote or bid to Ameren.
- 7. Monitor email notifications and results.

During the negotiation process, suppliers receive email notifications for the following events:

- preview or open negotiation
- reminders
- early close of an RFQ or Auction
- extended close of an RFQ or Auction
- disqualification of a submitted bid or quote
- canceled negotiation
- award of an RFQ or auction

To view specific instructions for each of the three negotiation types:

- Request for Information (RFI) Refer to Module 3.
- Request for Quote (RFQ) Refer to Module 4.
- Auctions Refer to Module 5.

a link to	access the negotiation			<b>,</b>	ive an email notification which include		
Note	From Alarcon(SC 1105), Victo To SUP_MDA Sent 21.SEP.06 1 Due 28.SEP.06 1 ID 455304	r H 4:08:25	Company Title Number		Boiler Service		
		ptember 21, 2000 ptember 28, 2000 CAL DYNAMIC	5 02:08 pm Centra 5 02:07 pm Centra CS & ANALYSIS nent before acknow	l Time l Time ledging intent	to participate and/or to enter a response. If you need to enter your user name and password.		
	To acknowledge participation click on "Please click here to Respond" link at the bottom of the email message. On the response page, please click on "YES" to indicate your intent to participate or on "NO" to decline the invitation; you may also enter a note to the buyer on the space provided on the bottom of the response page. Action History						
	Num         Action Date           1         21-SEP-06           14:08:25	Submit Ala	om To arcon SUI CProcPerf D5), Victor H	²_MDA	Details		
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1	Click the link include	ed in the ema	il to login and	view the r	negotiation; see 1 above.		
2		tails of the ne	egotiation befo	ore indicat	your intent to participate. If you are ing your intent, it might be easier to ur participation.		
Note	During the negotiation	on process, s	uppliers recei	ve email r	notifications for the following events:		
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	• rem	inders					
	• earl	y close of an	RFQ or Aucti	on			
	• exte	ended close c	of an RFQ or A	Auction			
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	all.	Home Logout Preferences Help
	Ameren Sourcing	Negotiations
	Search Open Negotiations Title	Go
	Welcome, Hammitt, Theresa.         Your Active and Draft Responses         Press Full List to view all your company's responses.         Response       Response         Supplier       Negotiation         No data exists.       Number         Your Company's Open Invitations         Supplier       155         155       RFQ - 07/14/06 Transite         Quick Links       Nanage         Urafts       Active         Deliverables       Disqualified         Personal Information       Awarded	r Services RFQ Opens in 6 hours 29 minutes
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	Open Save Cancel
	While files from the Internet can be useful, this file type can potentially harm your computer. If you do not trust the source, do not open or save this software. <u>What's the risk?</u>
3	Click the Open button in the File Download dialog box that displays; see <b>3</b> above. The file opens in Adobe Reader. If you do not have Adobe Reader on your computer, you can download a free copy from <u>www.adobe.com</u> . Check with your IT Department first to see if it is acceptable to download the software.
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	100       Title RFQ - 07/14/06 Transformer Oil         110       RFQ - 07/14/06 Transformer Oil         111       Preview Date 06/27/2006 13:57:09         111       Open Date 06/28/2006 14:45:17         111       Close Date 07/14/2006 13:53:59         111       Time Zone Central Time         111       Note Reference 12/10/03 quotation from Steve Jordan of Ergon. Price updated per
	6/30/05 correspondence from Ergon. Price as of 10/9/05 to Decatur is \$2.65.  Please submit your quote to: Company AMEREN LEGAL ENTITY
	Buyer Hammit(CSF ASC CS 204), Theresa Location AMEREN LEGAL ENTITY GENERAL OFFICE BUILDING 800 S 21ST ST ST LOUIS, MO United States Phone Email e41236@ameren.com
	When submitting your quote, please include the following information       Your Company Name       If I of I I II
4	Click the Print button on the Adobe Reader toolbar, see <b>4</b> above, to print a copy of the negotiation details.
Note	The process to print the negotiation details is the same for RFI, RFQ and Auctions.

After you have reviewed the negotiation details, you should acknowledge whether your company will participate in the negotiation. This informs the Ameren buyer of your intentions so that they know whether to expect a response from your company.

l		
	Ameren Sourcing	Negotiations
	Search Open Negotiations Title M Go	
	Welcome, Hammitt, Theresa. Your Active and Draft Responses	No. P. Constanting of the
	Press Full List to view all your company's responses. (Full List)	Information
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	Drafts     Active     Deliverables     Personal Information     Change password     Rejected	
	<u>Negotiations</u>   <u>Home</u>   <u>Logout</u>   <u>Preferences</u>   <u>Help</u> Copyright 2000-2005 Oracle Corporation. All rights reserved.	Privacy Statement
-		
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	Negotiations
	Negotiations > RFQ:155 >
	Acknowledge Participation (RFQ 155)
	Will your company participate? Yes 3
	Agply       Negotiations   Home   Logout   Preferences   Help       Copyright 2000-2005 Oracle Corporation. All rights reserved.
3	Select Yes or No; see 3 above.
-	
4	You can type a note to the Ameren buyer (optional); see 4 above.
5	Click the Apply button, see 5 above, to submit your acknowledgment to Ameren.
Note	When Ameren invites you to participate in a negotiation, you receive an email notification which includes a link which can be used to acknowledge your participation. The response page that the link accesses looks slightly different than the one above, but the process is comparable. Either method can be used to acknowledge participation.

As you create your response, you might want to save a copy as you are working. You will also save a draft copy, if you need to log off before you complete the response. You can then open the draft and resume your response when you next login.

	Home Logout Preferences Help Ameren Sourcing Negotiations
	Search Open Negotiations Title Co
	Welcome, Hammitt, Theresa. Your Active and Draft Responses
	P 2 ull List 1 all your company's responses. Full List This container
	Response Number         Response Status         Negotiation Number         Time Title         Unread Monitor Messages         Information as bidding           1056         Draft         DOPHOFFMANESTAT         192         Valves RFI         41 days         Image: Contract of the second s
	Your Company's Open Invitations help vendors:
	Full List           Supplier Site         Negotiation Number         Title         Type Time Left           ODD/DEFMANEERIAL         DEC
	00PHOFFMANESTAT 155 RFQ - 07/14/06 Transformer Oil RFQ 8 days 5 hours
	Quick Links
	Manage View Responses
	Drafts     Active     Disqualified
	Personal Information     Awarded     Change password     Rejected
	Negotiations         Home         Logout         Preferences         Help           Copyright 2000-2005 Oracle Corporation. All rights reserved.         Privacy Statement
1	If you have used the Save Draft feature to save your response, it appears in the Your Active
	and Draft Responses section with a response status of Draft, see 1 above.
Note	If needed, click the Full List button to view all items in the list.
Note	Once you have saved a response as a draft, the negotiation no longer appears in the Your Company's Open Invitations section.
2	To open the response so that you can continue working, click the response number link associated with the draft; see 2 above.
3	Click the Drafts link in the <i>Manage</i> section, see <b>3</b> above, for access to all your draft responses. Here you can review, edit and delete your draft responses.
Note	If you delete a draft response, all your work on the response will be discarded and the negotiation will be moved back to the <i>Your Company's Open Invitations</i> section.

Any negotiations that you have participated in can be accessed on the Negotations tab. You can view your active and draft responses. After award decisions have been made, you can view your responses which have been disqualified, awarded or rejected.

4	eren sourcin	g				Ho		references Help
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If you need additional information or clarification regarding a negotiation, you can communicate with the buyer using the Online Discussions feature. These messages are not sent as emails; they are messages that are only accessable from within the Sourcing module.

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module.	rklist provides access to a copy of all the emails that have been sent from the Ameren Sourcing You can use the Worklist to review the emails which have been sent, to view emails which you cidentally deleted from your inbox, or to respond to email notifications.
1	Image: Copyright 2000-2005 Oracle Corporation. All rights reserved.         If you are already working in Oracle Sourcing, you can click the Home link, as shown in 1
•	above, to access the Navigator page. Otherwise, log in to Oracle Sourcing, click Sourcing Supplier in the Navigator section and then click Worklist; as shown in 2 above.
	Workflow         Worklist         View Open Notifications       Ge         Select Notifications:       Ge         Select From       Subject         Roundcount(DEV- Ops 280), Sourcing       Reminder: Please acknowledge intent to participate in RFQ 142 (test 2)         Kevin P       Publish         Roundcount(DEV- Ops 280), Sourcing       Reminder: Please acknowledge intent to participate in RFQ 142 (test 2)         Kevin P       Publish         Roundcount(DEV- Ops 280), Sourcing       Reminder: Please acknowledge intent to participate in RFQ 142 (test 2)         Kevin P       Publish         Roundcount(DEV- Ops 280), Sourcing       Reminder: Please acknowledge intent to participate in RFQ 142 (test 2)         Kevin P       Publish         Reminder: Please acknowledge intent to participate in RFQ 365 (kPR:       08/31/2006         Ogtput Contract For Rates       08/31/2006         'TIP Vacation Rules - Redirect or auto-respond to Intherations:       Home   Logout   Preferences   Help         Copyright 2000-2005 Oracle Corporation. All rights reserved.       Home   Logout   Preferences   Help
2	<ul> <li>If necessary, select the type of notifications you want to view from the drop-down list and click the Go button; as shown in 3.</li> <li>Open Notifications: A list of notifications which you have not responded to.</li> <li>All Notifications: A complete list of all notifications that have been sent.</li> <li>FYI Notifications: A list of the notifications that do not require a response.</li> <li>Notification From Me: A list of any notifications that you have sent.</li> <li>To Do Notifications: A list of notifications which require your response.</li> </ul>
Note	<ul> <li>By default, the list is sorted by sent date from most recent to oldest, and then by subject in alphabetical order. Click a column heading if you want to sort the list by that column.</li> <li>Sent: Date when the notification was delivered.</li> <li>Due: Date by which the notification should be completed.</li> <li>Status (All Notifications view): Response is Open (needs a response), Closed (response was entered), Canceled (response no longer required).</li> <li>End Date (All Notifications view): Date when the notification was closed or canceled.</li> </ul>
3	Click the Subject link, as shown in 4 above, to view or respond to the email notification.

# Module 3: Request for Information (RFI)

A Request for Information (RFI) is used to qualify suppliers and their goods and services for subsequent procurement activities. RFIs are used more for gathering information on goods and services provided by a supplier than to lock in particular price information. Typically, an RFI will contain prequalification documents and attribute questions for response as well as additional information for suppliers including an instruction letter and draft contract.

The RFI process consists of the following mandatory and optional tasks. Instructions for completing these tasks begin on the following page.

	Mandatory	Optional
Step 1: Acknowledge Participation in an RFI		
Receive email notification to participate in RFI (see page 14)		
Acknowledge participation (see page 17)		
Step 2: Review RFI Information		
View or print RFI lines (view: see page 24, print: see page 15)	V	
Download prequalification documents (see page 29)		
Complete prequalification response	V	
Complete other required information	V	
Step 3: Submit a Response to an RFI		
Select Create Response from the Actions drop-down list and click GO (see page 33)	Ø	
Read and accept the terms and conditions of the Oracle Sourcing site		
Create RFI header details (see page 34)	V	
Enter the RFI line details (see pages 36, 38)	V	
Add attachments including completed prequalification documents (page 35)	V	
Save a draft of your response		
Review your RFI response (see page 41)	V	
Send messages to the Ameren buyers		$\checkmark$
Submit your response to Ameren (see page 41)	V	

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	Title Valves		
	Status Active		07/05/2006 09:02:43
	Time Left 41 days 23 hours	Close Date	08/16/2006 08:56:41
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	Style Blind	ne neze con	
	Description Valves - Request for Information / Prequalific	ation	
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	Notes and Attachments		

Attachm	ichments and notes to suppliers appear in the Notes and Attachments section on the Header tab. Inents can contain instructions or prequalification information. You can open or download the ents to your computer.
	Negotiations > RFI: 192
	Actions     Acknowledge Participation     Co       Title     Valves     Open Date     07/05/2006 09:02:43       Time Left     11 days 23 hours     Close Date     08/16/2006 08:56:41       Header     Lines     Contract Terms       Buyer     Alarcon(SCProcPerf 1105), Victor     Event       Style     Blind       Description     Valves - Request for Information / Prequalification
	Terms       Bill-To Address       VAR       Payment Terms       2% 10 NET 30         Ship-To Address       VAR       Carrier       BEST WAY         FOB       DESTINATION       Freight Terms       Prepaid Shipment         Currency         RFI Currency USD       Price Precision       Any         Attributes         Show All Details
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1	To download a file attachment, click a File Name link; see <b>1</b> above. If multiple attachments are present as shown above, download them one at a time.
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2	Click the <i>Save</i> button; see 2 above.

	Save As
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3	Select a folder location on your computer/network and click the Save button; see 3 above.
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4	Click the <i>Open</i> button, see <b>4</b> above, to view or edit the document. You can also navigate to the folder location selected in step 3 to open the file.
5	Repeat steps 1-4 in this section to download any other attachments.

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	Description Valves - Request for Information / Prequalification Terms
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1	Click the <i>Lines</i> link, see <b>1</b> above, to view information for all RFI lines.
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2	Click a Line description link, see 2 above, to view detailed line information.
	Home Logout Preferences Help Negotiations
	Negotiations > RFI: 192 > Line: 1 (RFI 192)
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	Notes and Attachments           Note to Suppliers           File Name         Type         Description         Category         Last Updated By         Last Updated         Update         Delete           No data exists.         0
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3	Click the Return to RFI link, see 3 above, to return to the Lines tab.

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	<ul> <li>Negotiation is restricted to invited suppliers</li> <li>Suppliers are allowed to respond to selected lines</li> <li>Suppliers are required to respond with full quantity on each line</li> <li>Suppliers are allowed to provide multiple responses</li> <li>Buyer may create multiple rounds of negotiations</li> <li>Buyer may close the negotiation before the Close Date</li> <li>Buyer may manually extend the negotiation while it is open</li> </ul>
	Header Lines Controls Contract Terms
	Return to Negotiations       Actions       Acknowledge Participation       Go         Negotiations       Home       Logout       Preferences       Help         Copyright 2000-2005 Oracle Corporation. All rights reserved.       Privacy Statement       Privacy Statement
1	Click the <i>Controls</i> link; see 1 above.
Note	The RFI conditions are displayed in a read only format; see <b>2</b> above. You cannot change the conditions.

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Negotiations > (1)
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o respond to the RFI, select <i>Create Response</i> from the Actions drop-down list, and click t o button; see <b>1</b> above.
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	GENERAL Are you able to provide 24/7 technical support Required
	Lines
1	If desired, enter the date through which your response should be considered valid; see <b>1</b> above. Click the Calendar icon to select the date from a calendar. Leave this field blank, if you do not want to specify a validity period.
2	Optionally, enter a reference number for your internal tracking purposes only; see 2 above.
3	Optionally, enter notes which can be viewed by the Ameren buyer after they receive your response; see <b>3</b> above.
4	Answer any attribute questions by typing your response in the Response Value fields; see 4 above.
5	The Add Attachments button, see <b>5</b> above, is used to include file attachments with your response. See the next page for further instructions on adding attachments.
Note	Click the Save Draft button as you are working or before you logout, to save a current copy of what you have entered so far.
	Refer to Section 2-5 for information on how to open a draft response.

	ents can be used as needed to attach prequalification responses or additional information. re three types of attachments: File, URL (Internet address/link), and Text.
	Sourcing       Home Load Preferences Held         Negotiations > REI: 192 > Create Response: 1056 (RFI 192) >         Add Attachment         Cancel         Attachment         Cancel         Add Attachment         Sourcing         Attachment         Cancel         Add Attachment         Cancel         Add Attachment         2         Category         From Supplier         Define Attachment         (Type © File)         URL         Text         Name         (Optional: provide a name to Text attachment)
1	Click the Add Attachments button as shown on the preceding page.
2	Type a descriptive name for the attachment in the Description field; see 2 above.
3	To add a file attachment, select <i>File</i> as the attachment type; see <b>3</b> above. <b>The maximum file size for attachments is 10 Megabytes.</b> If the file you need to attach is larger, split the file into several smaller files which can be individually attached. There is no limit to the number of files that can be attached.
4	Click the <i>Browse</i> button. In the dialog box that opens, navigate to the folder location that contains the file you want to attach. Click the file name, and then click the <i>Open</i> button.
Note	To add a link to a Web page, select URL as the attachment type and enter an Internet address/link in the adjacent field on the right. To add a text attachment, select Text as the attachment type and enter the text in the adjacent field on the right.
5	If you want to add another attachment, click the Add Another button; see 5 above.
6	Click the <i>Apply</i> button, see 6 above, after all attachments have been added.
	Attachments         File Name       Type Description       Category       Last Updated By       Last       Updated       Usage       Update Delete         EHS Prequalification Part 3 - Risk Level.xls       File       EHS Prequalification Part 3 - Risk Level       From Supplier       SUP_BCPOWER       07/06/2006       On       0
Note	The attachment details are displayed on the response page. To delete an attachment, click the Delete (trash can) icon; see <b>7</b> above. To select a different file or update the description, click the Update (pencil) icon; see <b>8</b> above.

•	re two ways to enter RFI line details. You can enter the line details online (covered in this section). You can download a Microsoft Excel spreadsheet, enter your details in the spreadsheet and then upload the spreadsheet. You may prefer this method (covered in Section 3-2.4) if there are a large number of line items or if several people will be contributing information for the response.
Note	Not all RFIs include line items.
	Negotiations >
	Create Response: 1061 (RFI 192) Cancel View RFI (Respond By Spreadsheet) (Save Draft) (Continue) View RFI (Respond By Spreadsheet) (Save Draft) (Continue)
	Title     Valves     Time Left     40 days 23 hours       Supplier Site     00PHOFFMANESTAT     Close Date     08/16/2006 08:56/41       RFI Currency     USD     Response Valid Until     07/31/2007       Price Precision     Any     Reference Number       Image: Note to Buyer     Our mission is to provide excellent customer service.
	Attachments         Gade Attachments         File Name       Type Description       Category       Last Updated By       Last Updated       Ugage       Update Delete         EHS Prequalification Parts 1 and 2.doc       File       EHS Prequalification Parts 1 & 2       From Supplier       SUP_BCPOWER       07/06/2006       One-Time <t< th=""></t<>
	Attributes     Attribute     Target Value     Response Value       GENERAL     How many years in business     Required     8     •       NO, BUSINESS HOURS ONLY     •     •     •
	GENERAL Are you able to provide 24/7 technical support Required  Lines  Indicates more information requested. Click on the Update icor Line Update Ship-To Target Price Response Price Unit Target Quantity Response Quantit Promise Date  VAR EACH 5
	2 PARTS KIT SAFETY VAR U KIT 200 200 Cancel View RFI Respond By Spreadsheet Save Draft Continue Negotiations   Home   Logout   Preferences   Help
1	If a pricing response is required, enter pricing details in the Response Price field; see 1 above.
2	Click the calendar icon, see 2 above, and select a promise date.
3	If the target symbol appears by a line item, it means that additional information is required. Click the Update (pencil shaped) icon, see <b>3</b> above, to drill down and respond to the line level attributes. Proceed to the next page for instructions on entering line level attributes.

#### Section 3-2.3 Enter RFI Line Details Online (Line Level Attributes)

This screen is reached by clicking the Update (pencil) icon that appears to the right of a line item. It provides a comprehensive way to enter all the information associated with a line item, including line level attributes. If you prefer, you can use this screen to enter all your line details, as it includes the fields found on the previous of this guide.

	Home Loaput Preferences Help Negotiations
	Create Response 1062: Line 1 (RFI 210)
	Cancel Save Draft Apply
	Attributes Group Attribute Attribute Type Target Value Response Value Response Value
	General LEAD TIME Required lead time is required from date of order to arrival in Saint Louis
	Notes and Attachments Note to Buyer
	4       Add Attachments         File Name       Type         No data exists.       Cancel             Cancel       Save Draft
	Negotiations   Home   Logout   Preferences   Help
1	If a pricing response is required, enter pricing details in the Response Price field; see 1 above.
2	Click the calendar icon, see 2 above, and select a promise date.
3	Enter your response to any attributes; see 3 above.
4	If needed, add any attachments pertinent to the line item; see 4 above. Refer to Section 3-2.2 of this guide for further instructions on adding attachments.
5	If you want to enter details for other line items, select the line number, and click the Go button; see <b>5</b> above. You can advance sequentially through all the line items by using the Go button.
6	When you have finished entering line details, click the Apply button, see 6 above, to return to the RFI response page.

There a	re two ways to enter RFI line details.
•	You can enter the line details online (covered in Section 3-2.3).
•	You can download a Microsoft Excel spreadsheet from Oracle Sourcing, enter your details in the
	spreadsheet and then upload the completed spreadsheet to Oracle Sourcing. (covered in this
	section.) You may prefer this method if there are a large number of line items or if several people
	will be contributing information for the response.
Note	Most RFIs will not include line items.
	Home Logout Preferences Help
	Ameren Sourcing Negotiations
	Negotiations >
	Create Response: 1061 (RFI 192,1) (Cancel) (View RFI) (Respond By Spreadsheet) Save Draft) (Continue)
	<b>∀</b> Header
	Title     Valves     Time Left     40 days 20 hours       Supplier Site     00PHOFFMANESTAT     Close Date     08/16/2006 08:56:41
1	Click the Respond by Spreadsheet button; see 1 above.
	Home Logout Preferences Help
	Home Logout Preferences Help Negotiations
	Create Response 1061: Response By Spreadsheet (RFI 192,1) RFI Currency USD File Dreveload - Security Warning
	REFL Currency USD File Download - Security Warning
	Step 1:Export Spreadsheet Do you want to open or save this file?
	Type Lines Name: responseLines.zip
	2 Export Type: WinZip File From: goblxdoa2.ameren.com
	Step 2:Import Spreadsheet
	Type Lines Open Save Cancel
	File To Import
	Import While files from the Internet can be useful, this file type can potentially harm your computer. If you do not trust the source, do not
	Return to Create Quote:1061 (RFI 192,1)
	Negotiations   Home   Logout   Preferences   Help
	Copyright 2000-2005 Oracle Corporation. All rights reserved. Privacy Statement
2	Ensure that Lines is selected as the Type and click the Export button; see 2 above.
3	Click the Save button, see 3 above, and save the file to a location on your computer/network.
Note	The file is saved on your computer as a zip file. You need a program, such as WinZip ( <u>www.winzip.com</u> ) or Netzip ( <u>www.netzip.com</u> ) to open this file. Check with your IT Department if you need assistance.

## Section 3-2.4 Respond by Spreadsheet (Complete the Spreadsheet)

The dov	nloaded zip file contains the spreadsheet and the instructions for completing the spreadsheet.
1	Navigate to and open the downloaded zip file that contains the spreadsheet.
	WinZip - responseLines.zip         File Actions Options Help         New       Open         Pavorites       Add         Extract       Encrypt         View       CheckOut         Wizard         Name       1ype         Modified       Size         Ratio       Packed         D7/06/2006 12:15 PM       24,887         Torr       1,073         Hicrosoft Ex       D7/06/2006 12:15 PM         1,073       43%
Note	The window shown above is for illustration only. Your window may look different if you are using a different "zip" program.
2	The instruction file contains detailed instructions for filling out the spreadsheet; see <b>1</b> above. You can extract the file, or if your program allows, you can double-click the file icon to open it. Print the instructions to use as a reference when you complete the spreadsheet.
3	The response file is a Microsoft Excel spreadsheet; see <b>2</b> above. You can extract the file, or if your program allows, you can double-click the file icon to open the file and then select File, Save As to save the file to your computer/network.
	J       K       L       M       N       O       P         I Unit       Quantity       Response       Message       Response       3 * Response       Price       Response       Response         EACH       5       5       USD       USD       USD         KIT       200       200       USD       USD         Z       AA       AB       AC       4       AE       AF       5         1       Price       Price Differ       Attribute       Group       Response       Attribute       Value       Response       Value       Response <td< th=""></td<>
	3 Any
4	Enter any required line details in the spreadsheet. An asterisk (*) by a column heading indicates a response is required; see <b>3</b> above. If line level attributes are present and the Response column indicates Required, see <b>4</b> above, you must enter a Response Value, see <b>5</b> above.
5	After you have entered your responses, save the spreadsheet. This spreadsheet is in Text (tab delimited) format, which means that special formatting, for example bolded or highlighted text, is not allowed. The file must be kept in Text (tab delimited) format in order to be uploaded.
6	Microsoft Excel       ExportedLines-RFI192, 1.xls may contain features that are not compatible with Text (Tab delimited). Do you want to keep the workbook in this format?         • To keep this format, which leaves out any incompatible features, click Yes.         • To keep this format, which leaves out any incompatible features, click Yes.         • To see what might be lost, click Help.         Yes       No         Help
6	If you are prompted to keep the file in Text format, click the Yes button.

## Section 3-2.4 Respond by Spreadsheet (Import the Spreadsheet)

	u have completed the response spreadsheet, log into Oracle Sourcing and create or open the sponse that is associated with the spreadsheet.
	Home Loquet Preferences Help         Negotiations       Negotiations         Create Response: 1061 (RFI 192,1)       1         Cancel       View RFI       Respond By Spreadsheet       Save Draft       Continue         Title       Valves       Time Left       40 days 20 hours         Supplier Site       OOPHOFFMANESTAT       Time Left       40 days 20 hours
1	Click the Respond by Spreadsheet button; see <b>1</b> above.
	Mome Lead Preferences: Hele         Negotiations         Create Response 1062: Response By Spreadsheet (RFI 210)         RFI Currency: USD         Step 1:Export Spreadsheet         Type Lines         Export         Step 2:Import Spreadsheet         Type Lines         Prile To Import         Return to Create Quote: 1052 (RFI 210)         Negotiation         My Decoments         Open returned         Wy Negotiation         My Negotiation         My Negotiation         My Negotiation         My Negotiation         My Negotiation         My Negotiation         Here name:       Exported Lines RFI132.xls         Open         My Negotiation       At Files (*)
2	Ensure that Lines is selected as the Type, and click the Browse button; see 2 above.
3	Navigate to the spreadsheet file that contains your response. Select the file and click the Open button; see <b>3</b> above.
4	Click the Import button to upload the spreadsheet to Oracle Sourcing; see 4 above.
	Step 2:Import Spreadsheet         Type         Type         Lines         File To Import         File type must be a tab-delimited text file.         Import         Import Errors Lines: ExportedLines-RFI192,1.xls         Line       Column Title         Error         1       Attribute - LEAD TIME
Note	If the spreadsheet imports without errors, you will be returned to the Response page. If errors are detected in the import process, a message will be displayed as shown above and the file will not be imported. Correct the errors and then repeat the import process.

## Section 3-2.5 Review and Submit Your Response

	Home Logout Preferences Help
	Negotiations > RFI: 210 > Create Response: 1062 (RFI 210)
	(Cancel)       (View RFI)       (Respond By Spreadsheet)       (Save Draft)       (Continue)         ▼Header       Title       Valves       Time Left       40 days 23 hours
	Supplier Site 00PHOFFMANESTAT Close Date 08/16/2006 08:56:41
1	After you have completed all requirements associated with the RFI response, click the Continue button on the response page; see 1 above.
	Ameren Sourcing
	Neaotiations > RFI: 210 > A Warning
l	Buyer has requested for you to submit a single, best response. Multiple responses for this RFI are not allowed.
	(Cancel Back) Save Draft (Submit)
	Header         Title         Valves         Time Left         40 days 23 hours           Supplier Site         00PHOFFMANESTAT         Close Date         08/16/2006 08:56:41           RFI Currency         USD         Response Valid Until         07/31/2007           Response Currency         USD         Reference Number         1           Price Precision         Any         Note to Buy er         Our mission is to provide excellent customer service
	Attachments       File Name     Type Description     Category     Last Updated By/Last Updated Usage     Update Delete       EHS Pregualification Part 3 - Risk     File     EHS Pregualification Part 3 - Risk     From Supplier SUP_BCPOWER 07/06/2006     One-Time     Image: Comparison of the superior supplier SUP_BCPOWER 07/06/2006
	Attributes         Attribute Type         Target Value         Response Value           Group         Attribute         How many years in business         Required         8
	GENERAL Are you able to provide 24/7 technical support Required NO - BUSINESS HOURS ONLY Lines
	Ship- Select Line         Ship- To         Target Price         Response Price (USD) Unit         Target Quantity         Response Quantity         Your Total Need-By Amount Date         Promise Date           Image: Non- SdB         VALVE, CHECK 3/8         VAR         339.42 EACH         5         5         1,947.10
	O 2PARTS KIT VAR 167.66 KIT 200 200 33,532.00
	Line 1: VALVE, CHECK 3/8 IN DN 6000PSI PRESS RATING. STAINLESS STEEL BODY MAT. THREADED ENDS. 3/8IN NPTF X 3/8IN NPTF. IN-LINE. 10PSI CRACK PRESSURE Attributes
	Group         Attribute         Target Value         Response Value           General         LEAD TIME         Required         lead time is required from date of order to arrival in Saint Louis         8 days
	Notes and Attachments Note to Buyer
	File Name Type Description Category Last Updated By Last Updated Usage Update Delete No data exists.
l	Cancel) (Back) (Save Draft) (Submit)
	Negotiations         Home         Logout         Preferences         Help           Copyright 2000-2005 Oracle Corporation. All rights reserved.         Privacy Statement
2	Review the information. If you need to make changes to your response, click the Back button; see <b>2</b> above.
3	After you have verified that the information is correct, click the Submit button; see 3 above.
4	A confirmation page is displayed. When the confirmation page is displayed, it confirms that your response has been submitted to Ameren. Click the Negotiations tab to return to the Negotiations page or click the Logout link to end your session; see <b>4</b> above.
Note	After you have submitted a response, the negotiation is moved from the Your Company's Open Invitations section to the Your Active and Draft Responses section.

## Module 4: Request for Quotation (RFQ)

A Request for Quotation (RFQ) enables Ameren buyers to collect quotes from suppliers. Typically, an RFQ will contain a list of items to quote and attribute questions for response as well as additional information for suppliers including an instruction letter, a draft contract and product specifications. Once suppliers have submitted an initial round of quotes, the buyer may fine-tune the RFQ and initiate detailed negotiations as necessary. The process may go through multiple rounds of negotiations and quotes before completion.

The RFQ process consists of the following mandatory and optional tasks. Instructions for completing these tasks begin on the following page.

	Mandatory	Optional
Step 1: Acknowledge participation in an RFQ		
Receive email notification to participate in RFQ (see page 14)		
Acknowledge participation (see page 17)	${\bf \boxtimes}$	
Step 2: Review RFQ information		
Download RFQ attachments, if needed (see page 45)		
View or print RFQ lines (view: see page 44, print: see page 15)		
Download quoting spreadsheet (see page 49)		
Complete quotation off line		$\checkmark$
Step 3: Submit a Response to an RFQ		
Select Create Quote from the Actions drop-down list and click GO (see page 51)		
Read and accept the terms and conditions of the Oracle Sourcing site	$\square$	
Create RFQ header details (see page 52)	$\square$	
Enter the RFQ line details (see page 54) <b>or</b> Upload pre-prepared quotation spreadsheet (see page 56)	Ø	
Save a draft of your response		
Review your RFQ response (see page 57)	$\square$	
Send messages to the Ameren buyers		
Submit your response to Ameren (see page 57)		

This section explains how to view the RFQ details online. You might prefer to print a formatted copy of the RFQ details, see Section 2-3 for instructions. After you have reviewed the RFQ, be sure to acknowledge your intent to participate; see Section 2-4 for instructions.

	Search Open Neg	nae.	~	Go				
	Welcome, Hammitt, Your Active and		100					
	Press Full List to vie					(Fu	ll List )	Information
	Response         Response           Number         Status           1068         Active           1062         Active		Negotiation Number <u>155</u>	Title	<b>Type Time Left</b> 16 RFQ 3 days 11 RFI 35 days 19 hou	Monitor Messa		This container can hold information suc as bidding procedures to help vendors.
				Valves	11 1 35 days 15 1100	rs 🛄 🖸		
	Your Company'				_		ll List	
	Include the second second	Negotiation Numb 234		Boiler Service		T <mark>ime Left</mark> 30 days 23 hours		
	Quick Links	$\overline{1}$						
	Manage	Vie	w Responses					
	Drafts		<u>Active</u>					
		i <u>les</u> Information password	<ul> <li><u>Disqualified</u></li> <li><u>Awarded</u></li> <li><u>Rejected</u></li> </ul>					
	- <u>onango</u>							
S	Copyright 2000-2005 Or	ns you have he <i>Negotia</i>	e been invite tion Number	d to parti link, see	egout   Preferences   cipate in will b 1 above, to vi	e listed be		
S	copyright 2000-2005 or ny negotiation ection. Click t articipation, o	ns you have he <i>Negotia</i> r respond te	e been invite tion Number	d to parti link, see	cipate in will b	e listed be	t details	on <i>Open Invita</i> , acknowled
S	copyright 2000-2005 or ny negotiation ection. Click t articipation, o	ns you have he <i>Negotia</i> r respond te	e been invite tion Number	d to parti link, see	cipate in will b	e listed be	t details	<i>Open Invita</i> , acknowled
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o	ns you have he <i>Negotia</i> r respond te	e been invite tion Number	d to parti link, see	cipate in will b	e listed be iew or prin	Home Loo	e <i>Open Invita</i> s, acknowled out Preferences Help Negotiations
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o	ns you have he <i>Negotia</i> r respond to	e been invite tion Number	d to parti link, see on.	cipate in will b	e listed be	Home Loo	on <i>Open Invita</i> , acknowled
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o	ns you have he <i>Negotia</i> r respond to	ts reserved. e been invite tion Number o a negotiation	d to parti link, see on.	cipate in will b	pe listed be ew or prin Actions Open Date	Home Loo	e <i>Open Invita</i> s, acknowled out Preferences Hele Negotiations e Participation V (C 13:21:56
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o Copyright 2000-2005 Or ection. Click t articipation o Negotiations > RFQ: 234	ns you have he <i>Negotia</i> r respond to	ts reserved. e been invite tion Number o a negotiation a negotiation secondaria de la construction a negotiation de la construction de la construc	d to parti link, see on.	cipate in will b	pe listed be ew or prin Actions Open Date	Home Log Acknowledg 07/11/2006	e <i>Open Invita</i> s, acknowled out Preferences Hele Negotiations e Participation V (C 13:21:56
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o Copyright 2000-2005 Or ection. Click t articipation o Negotiations > RFQ: 234	ns you have he <i>Negotia</i> r respond to ing Title Status Time Left nes <u>Controls</u> Buyer	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	e listed be lew or prin Actions Open Date Close Date	Acknowledg 07/11/2006 08/11/2006	e <i>Open Invita</i> s, acknowled out Preferences Hele Negotiations e Participation V (C 13:21:56
S	Copyright 2000-2005 Or any negotiation ection. Click t articipation, o Copyright 2000-2005 Or ection. Click t articipation o Negotiations > RFQ: 234	ns you have he <i>Negotia</i> r respond to ing Title Status Time Left nes <u>Controls</u> Buyer Style Description	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	Actions Open Date Close Date Outcome Event	Acknowledg 07/11/2006 08/11/2006 Blanket Pu	e Open Invita c, acknowled out Preferences Help Negotiations e Participation  (C 13:21:56 13:21:49
S	Copyright 2000-2005 Or ection. Click t articipation, o Necoliations > RFQ: 234 Header	ns you have he Negotia r respond to ing Title Status Time Left Effective Start De Effective Start De Effective Start De Effective Start De Bill-To Addre Ship-To Addre	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	De listed be few or prin Actions Open Date Close Date Outcome Event Release Amount Release Amount Payment Terms Carrier	Acknowledg 07/11/2006 08/11/2006 Blanket Pu	e Open Invita c, acknowled out Preferences Help Negotiations e Participation  (C) 13:21:56 13:21:49 rchase Agreement
S	Copyright 2000-2005 Or ection. Click t articipation, o Necoliations > RFQ: 234 Header	ns you have he <i>Negotia</i> r respond to ing Title Status Time Left Buyer Style Descriptio Effective Start De Effective Start De Effective Start De Bill-To Addre Ship-To Addre	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	De listed be few or prin Actions Open Date Close Date Outcome Event Release Amount Payment Terms Carrier Freight Terms	Acknowledg 07/11/2006 08/11/2006 Blanket Pu	e Open Invita c, acknowled out Preferences Help Negotiations e Participation  (C) 13:21:56 13:21:49 rchase Agreement
S	Copyright 2000-2005 Or ection. Click t articipation, o Conversion Source Negoliations > RFQ: 234 Header	ns you have he <i>Negotia</i> r respond to ing Title Status Time Left Buyer Style Descriptio Effective Start De Effective Start De Effective Start De Bill-To Addre Ship-To Addre	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	De listed be few or prin Actions Open Date Close Date Outcome Event Release Amount Release Amount Payment Terms Carrier	Acknowledg 07/11/2006 08/11/2006 Blanket Pu	e Open Invita c, acknowled out Preferences Help Negotiations e Participation  (C) 13:21:56 13:21:49 rchase Agreement
S	Copyright 2000-2005 Or ection. Click t articipation, o Meaotations > RFQ: 234 Header	ns you have he Negotia r respond to ing Title Status Time Left nes Controls Buyer Style Description Effective Start Do Effective Start Do Effective Start Do Bill-To Addre Ship-To Addre Ship-To Addre	RFQ 234 Boiler Se Active 30 days 23 hours Contract Terms Alarcon(SCProcPe Blind	ed to parti link, see on.	cipate in will b 1 above, to vi	De listed be few or prin Actions Open Date Close Date Outcome Event Release Amount Payment Terms Carrier Freight Terms	Acknowledg 07/11/2006 08/11/2006 Blanket Pu	e Open Invita c, acknowled out Preferences Help Negotiations e Participation  (C) 13:21:56 13:21:49 rchase Agreement

	SV.				Home Logout Preferences Help
	Ameren Sourcir	g			Negotiations
	Negotiations > RFQ: 234				
		Title R	FQ 234 Boiler Service	Actions	Acknowledge Participation 💙 Go
		Status A			07/11/2006 13:21:56 08/11/2006 13:21:49
	Header Line	<u>is Controls C</u>	ontract Terms		
		Buyer <b>A</b> Style <b>B</b> Description	larcon(SCProcPerf 1105), Victor lind	Outcome Event	Blanket Purchase Agreement
	Terms			1220 N.W. 114	
		Effective Start Date Effective End Date Bill-To Address Ship-To Address FOB		Total Agreement Amount Minimum Release Amount Payment Terms Carrier Freight Terms	2% 10 NET 30
	Currency	RFQ Currenc	ey USD	Price Precisio	
	Attributes				
	Show All Details	Group			
	Notes and Attac				
G	File Name Ameren Boiler Ser	dee	Type Description File Ameren Boiler Service	Category Last Updated By La To Supplier Q47800 07	(110000 Our Time O
	Specification.doc		Specification		VIII/2006 One-Time
	Header Lin	<u>es Controls C</u>	Contract Terms		
	Return to Negotiations		8820 1271527 Dimbio 11, 81,	Actions	Acknowledge Participation 👻 🗔
	Copyright 2000-2005 Orac	e Corporation. All rights r	<u>Negotiations</u>   <u>Home</u>   <u>Logo</u> eserved.	u <u>t</u>   <u>Preferences</u>   <u>Help</u>	Privacy Stateme
	o download a present, downlo		ent, click a File Name e at a time.	link; see <mark>1</mark> above. If n	nultiple attachments a
		File Do	wnload		
			wnload ou want to open or save this i	ile?	
		Do yo	ou want to open or save this I		
				rice Specification.doc	
		Do yo	ou want to open or save this l Name: Ameren Boiler Serv	vice Specification.doc cument, 10.5 KB	
		Do yo	ou want to open or save this i Name: Ameren Boiler Serv Type: Microsoft Word Do	vice Specification.doc cument, 10.5 KB	

	Save As
	Save in 📄 Ameren Sourcing - RFI 🛛 🚽 🔇 🎓 📂 🖽 -
	My Recent Documents Desktop
	My Documents
	My Computer
	File name: Ameren Boiler Service Specification.doc Save
	My Network Save as type: Microsoft Word Document Cancel
3	Select a folder location on your computer/network and click the Save button; see 3 above.
	Download complete         Saved:         Service Specification.doc from goblxdoa2.ameren.com         Downloaded:       10.5 KB in 2 sec         Download to:      \Ameren Boiler Service Specification.doc         Transfer rate:       5.25 KB/Sec         Close this dialog box when dawnload completes         Uppen       Open         Open       Close
4	Click the <i>Open</i> button, see <b>4</b> above, to view the document. You can also navigate to the folder location selected in Step 3 to open the file.
Note	Repeat steps 1-4 in this section to download any other attachments.

Negotiations       >         RFQ: 234       Actions	ations on V Co 2 8
Negotiations       >         RFQ: 234       Actions       Acknowledge Participation         Title       RFQ 234 Boiler Service       Open Date       07/24/2006 11:08:52         Status       Active       Open Date       07/24/2006 11:08:52         Time Left       17 days 23 hours       Close Date       08/11/2006 11:08:00         Header       Lines       Controls       Contract Terms         Buyer       Alarcon(SCProcPerf 1105), Victor       Outcome Event       Blanket Purchase         Style       Blind       Description       Terms         Effective Start Date       Total Agreement Amount Minimum Release Amount	on 🗸 (Co) 2 8
Actions Acknowledge Participation Title RFQ 234 Boiler Service Active Open Date 07/24/2006 11:08:52 Time Left 17 days 23 hours Close Date 08/11/2006 11:08:08 Header Lines Controls Contract Terms Buyer Alarcon(SCProcPerf 1105), Outcome Blanket Purchase Victor Style Blind Description Terms Effective Start Date Total Agreement Amount Effective End Date Minimum Release Amount	28
Header       Lines       Controls       Close Date       08/11/2006 11:08:06         Header       Lines       Controls       Contract Terms         Buyer       Alarcon(SCProcPerf 1105), Victor       Outcome       Blanket Purchase         Style       Blind       Description       Event       Total Agreement Amount         Effective End Date       Total Agreement Amount       Minimum Release Amount	8
Buyer Alarcon(SCProcPerf 1105), Outcome Blanket Purchase Victor Style Blind Description Terms Effective Start Date Total Agreement Amount Effective End Date Minimum Release Amount	Agreement
Terms Effective Start Date Total Agreement Amount Effective End Date Minimum Release Amount	
Effective End Date Minimum Release Amount	
1 Click the <i>Lines</i> link, see 1 above, to view information for all RFQ lines.	
Negotiations >	tiations
RFQ: 234 Actions Acknowledge Participa	ation 💌 🔽 💽
Title     RFQ 234 Boiler Service       Status     Active       Open Date     07/24/2006 11:08:52       Time Left     17 days 23 hours     Close Date     08/11/2006 11:08:08	
Header         Lines         Contract Terms           Display Rank As         1,2,3         Price Factors         Buyer & Supplier           Ranking         Price Only         Image: Supplier State Sta	ice transformed
Price Tiers Price Breaks Line Item, Rev Category Unit Estimated Quantity Best Price (USD) Active Responses Time	e Left ays 23 hours
1.1 Overheads     40102000     USD     Blind     Blind     17 da       1.2 Insurance     40102000     USD     Blind     Blind     17 da	ays 23 hours ays 23 hours ays 23 hours
2.1 Circuit breaker 30212001 EACH Blind Blind 17 da	ays 23 hours ays 23 hours ays 23 hours
Header         Lines         Controls         Contract Terms           Return to Negotiations         Actions         Actions         Actions	ation 🔽 (Go)
Negotiations > RFQ: 278 > Line: 2.2 (RFQ 234) Group Transformer components Currency USD	ations
Item Price Precision Any Rev Start Price Description Electrical switch Target Price	
Category 30211908 Minimum Release Amount Unit of Measure EACH Estimated Quantity	
Unit of Measure EACH	
Unit of Measure EACH Estimated Quantity Attributes Attribute Group Attribute Type Value Type Target Value	Delete
Unit of Measure       EACH         Estimated Quantity         Attributes         Attribute       You       Target Value         Switch/Actuation Method       Group       Attribute Type       Value Type       Target Value         Switch/Actuation Method       General       Required       Text       Switch/Actuation type         Notes and Attachments         Note to Suppliers       Eactingtion       Category       Last Updated By       Last Updated       Update	Delete

	Home Logout Preferences Help Negotiations
	Negotiations >         RFC: 234         Actions         Actions         Active         Open Date         07/24/2006 11:08:52         Close Date         08/11/2006 11:08:52         Close Date         07/24/2006 11:08:52         Close Date         08/11/2006 11:08:08         Award Date         09en Date         07/24/2006 11:08:52         Close Date         08/11/2006 11:08:08         Award Date         09en Date         07/24/2006 11:08:52         Close Date         09/724/2006 11:08:52         09en Date         07/24/2006 11:08:52         Award Date         09/724/2006 11:08:52         09/724/2006 11:08:52         09/724/2006 11:08:52         09/724/2006 11:08:52         09/724/2006 11:08:52         09/724/2006 11:08:52         09/724/2006 11:08:52
1	Click the <i>Controls</i> link; see 1 above.
2	Important dates, if given, are displayed in the Schedule section, see 2 above.
3	Note the RFI conditions, which are displayed in a read only format; see 2 above. You cannot change these conditions.

You can select one of two ways to respond to line items on your quote.

- If you want to enter the line details online, skip to Section 4-3.
- If you want to download a Microsoft Excel spreadsheet from Oracle Sourcing, enter your details in the spreadsheet and then upload the completed spreadsheet to Oracle Sourcing, continue with this section. You may prefer this method if there are a large number of line items or if several people will be involved in completing the guote. Home Logout Preferences Help Ameren Sourcing Negotiations Negotiations 1 RFQ: 234 Acknowledge Participation 💌 Go Actions Title RFQ 234 Boiler Service Acknowledge Participation Status Create Quote Active Open Date Time Left 30 days 23 hours Close Date Online Discussions Header Lines Controls Contract Terms View Quote History Outcom Buyer Alarcon(SCProcPerf 1105), Victor nt Style Blind Event Print REQ. Description Export to S 1 Select Export to Spreadsheet from the Actions drop-down list and click the Go button; see 1 above. Ameren Sourcing Home Logout Preferences Help Negotiations Negotiations > RFQ: 234 > Export To Spreadsheet (RFQ 234) File Download - Security Warning RFQ Currency USD Quote Currency USD Do you want to open or save this file? Export Spreadsheet Name: responseLines.zip Гуре Lines × Type: WinZip File Export From: goblxdoa2.ameren.com 2 Return to RFQ: 234 Open Save Cancel Negotiations | | 3 Copyright 2000-2005 Oracle Corporation. All rights rese While files from the Internet can be useful, this file type can potentially harm your computer. If you do not trust the source, do not open or save this software. What's the risk? 2 Ensure that Lines is selected as the Type and click the Export button; see 2 above. 3 Click the Save button, see 3 above, and save the file to a location on your computer/network. 4 Logout of Oracle Sourcing and complete the spreadsheet offline. Refer to the next section for information on completing the spreadsheet. After you have completed the spreadsheet, you log into Oracle sourcing and open the RFQ to create and complete your response. Note The file is saved on your computer as a zip file. You need a program, such as WinZip (www.winzip.com) or Netzip (www.netzip.com) to open this file.

The dow	nloaded zip file contains the spreadsheet and instructions for completing the spreadsheet.
1	Navigate to and open the downloaded zip file that contains the spreadsheet.
	WinZip - responseLines.zip         File Actions Options Help         Image: New Open Favorites         Open Favorites         Add         Extract         Encrypt         View         CheckOut         Wizard         Name         Type         Modified         Size Ratio         Packed Path         Provide Size Ratio         Packed Path         Opentextimes-R         Microsoft Ex         D7/06/2006 12:15 PM         1,073         43%         610
Note	The window shown above is for illustration only. Your window may look different if you are using a different "zip" program.
2	The instruction file contains detailed instructions for filling out the spreadsheet; see <b>1</b> above. You can extract the file, or if your program allows, you can double-click the file icon to open it. Print the instructions to use as a reference when you complete the spreadsheet.
3	The response file is a Microsoft Excel spreadsheet; see 2 above. You can extract the file, or if your program allows, you can double-click the file icon to open the file and then select File, Save As to save the file to your computer/network.
	J       K       L       M       N       O       P         Unit       Quantity       Response       Message       Respo       3 * Response       Price       Response         EACH       5       5       USD       USD       USD         KIT       200       200       USD       USD         I       Price       Price Diffe       Attribute       Group       Response       Attribute       Value       Response       Value         2       Any       LEAD       TIME       General       Required       Text       lead time is       3
4	Enter any required line details in the spreadsheet. An asterisk (*) by a column heading indicates a response is required; see <b>3</b> above. If line level attributes are present and the Response column indicates Required; see <b>4</b> above, you must enter a Response Value; see <b>5</b> above.
5	After you have entered your responses, save the spreadsheet. This spreadsheet is in Text (Tab delimited) format, which means that special formatting, for example bolded or highlighted text, is not allowed. The file must be saved as <b>Text (tab delimited)</b> format in order to be uploaded.
	Microsoft Excel         ExportedLines-RFI192,1.xls may contain features that are not compatible with Text (Tab delimited). Do you want to keep the workbook in this format?         • To keep this format, which leaves out any incompatible features, click Yes.         • To preserve the reatures, click No. Then save a copy in the latest Excel format.         • To see what might be lost, click Help.
6	If you are prompted to keep the file in Text format, click the Yes button.

<i>** Ameren</i>	Sourcing	Home Loquut Preferences Heli Negotiations
Negotiations >		(1)
RFQ: 234		
	Title RFQ 234 Boiler Service	Actions Acknowledge Participation V ( Acknowledge Participation
	Status Active	Open <mark>Qat</mark> Create Quote
Header	Time Left 30 days 23 hours           Lines         Controls         Contract Terms	Close Dat Online Discussions
Heduer	Buyer Alarcon(SCProcPerf 1105),	Outcom View Quote History
	Victor	Ever Print RFQ
	Style <b>Blind</b> Description	Export to Spreadsheet
Terms		
	Effective Start Date Effective End Date	Total Agreement Amount Minimum Release Amount
	Bill-To Address VAR	Payment Terms 2% 10 NET 30
	Ship-To Address <u>VAR</u> FOB	Carrier Freight Terms
Currenc		
	RFQ Currency USD	Price Precision Any
Attributes		
To respond above.	to the RFQ, select <i>Create Quote</i> fro	om the drop-down list, and click <i>Go</i> ; see 1
		Home Logout Preferences Hel
<b>MAmere</b>	1 Sourcing	Negotiations
M Amere		Negotiations
MAMERS Negotiations	∬ <sup>Sourcing</sup> > <u>RFQ: 234</u> > d Conditions	Negotiations
Mamere Negotiations Terms and	> <u>RFQ: 234</u> >	2
MAmere Negotiations Terms and	> <u>RFQ: 234</u> > <b>d Conditions</b> terms and conditions must be accepted before a q	2
Meaotiations Terms and The following Terms and C 1. Ameren re	RFQ: 234 > d Conditions terms and conditions must be accepted before a q conditions eserves the right to disqualify any participants	uote is placed in this RFQ. (Cancel) (Acce
Terms and C 1. Ameren n 2. Ameren n	> <u>RFQ: 234</u> > d Conditions terms and conditions must be accepted before a q conditions	uote is placed in this RFQ. <u>Cancel</u> <u>Acce</u>
Terms and C 1. Ameren n 2. Ameren n	> RFQ: 234 > d Conditions terms and conditions must be accepted before a q conditions serves the right to disqualify any participants hay choose to extend/early close the negotiation with the second sec	uote is placed in this RFQ. <u>Cance</u>

	Ameren Sourcing	Home Logout Preferences Help Negotiations
	<u>Negotiations</u> > <u>RFQ: 234</u> > Create Quote: 1069 (RFQ 234)	
	Create Quote: 1003 (RFQ 204)	(Cancel) (View RFQ) (Quote By Spreadsheet (Save Draft) (Continue)
	<b>Theodon</b>	(cance) (newrite) (cances) (save brain) (commune)
	<b>∀</b> Header	
	Title <u>RFQ 234 Boiler Service</u> RFQ Currency USD Quote Currency USD Price Precision <b>Any</b>	Time Left 30 days 23 hours Close Date <u>DB/11/2006 13:21:49</u> Quote Valid Until
		2 Reference Number
		Note to Buyer
	Attachments	
	Add Attachments	
	File Name Type Description	Category Last Updated By Last Updated Usage Update Delete
	No data exists.	
1		nich your quote should be considered valid; see <b>1</b> above. a date from a calendar. Leave this field blank, if you do not
2	Optionally, enter a reference numbe	er for your internal tracking purposes only; see 2 above.
3	Optionally, enter notes which can be <b>3</b> above.	e viewed by the buyer after they receive your response; see
4	Any requested information or docun	above, is used to include file attachments with your quote. nentation supporting your overall quote should be attached ext page for further instructions on how to add an
Note		are working or before you logout, to save a current copy of r to Section 2-5 for information on how to open a draft

	umentation supporting your overall quote should always be attached at the Header level of the e. Follow the steps below if you need to add an attachment.
	Home Logout Preferences Help Negotiations
	Negatiations       > RFQ: 234       > Create Quote: 1070 (RFQ 234)       >         Add Attachment       (Cancel)       (Add Another)       (Apply)         Attachment Summary Information       5       6         * Indicates required field       5       6
	Category From Supplier
	Type     File       URL     Text
1	Click the Add Attachments button as shown on the preceding page.
2	Type a descriptive name for the attachment in the Description field; see <b>2</b> above.
3	To add a file attachment, select <i>File</i> as the attachment type; see <b>3</b> above. <b>The maximum file size for attachments is 10 Megabytes.</b> If the file you need to attach is larger, split the file into several smaller files which can be attached individually. There is no limit to the number of files that can be attached.
4	Click the <i>Browse</i> button. In the new dialog box that opens, navigate to the folder location that contains the file you want to attach. Click the file name and then click the <i>Open</i> button.
Note	To add a link to a Web page, select URL as the attachment type and enter an Internet address/link in the adjacent field on the right. To add a text attachment, select Text as the attachment type and enter the text in the adjacent field on the right.
5	If you want to add another attachment, click the Add Another button; see 5 above.
6	Click the Apply button, see 6 above, after all attachments have been added.
	Attachments         Add Attachments       Last Updated       Last Updated       Usage       Update       Delete         File Name       Type       Description       Category       By       Updated       Usage       Update       Delete         Ameren Boiler Service       File       Boiler Service       From       SUP_BCPOWER       07/11/2006       One       8       0       0       7         Specification.doc       Supplier       Supplier       SUP_BCPOWER       07/11/2006       One       8       0       0       7
Note	The attachment details are displayed on the response page. To delete an attachment, click the Delete (trash can) icon; see <b>7</b> above. To select a different file or update the description, click the Update (pencil) icon; see <b>8</b> above.

	ction contains instructions for preparing your quote online. The details that you will be asked to r the quote, will vary. If you prepared your quote by spreadsheet, skip to page 56.
	Lines
	Indicates more information requested. Click on the Update icon.
	Estimated Minimum Start Target Quote Estimated Total Release Quote Minimum Release
	Line Update Rank Price Price Unit Quantity Amount Amount Amount
	1.1 Overheads     Blind     USD       12 Insurance     Blind     USD
	(3) 2 Transformer compone Blind (1) (5)
	2.1 <u>Circuit breake</u> Blind EACH
	2.2 Electrical switch  Blind Blind EACH
	(Cance!) (View RFQ) (Quote By Spreadsheet) (Save Draft) (Continue)
	Negotiations   Home   Logout   Preferences   Help
1	Enter prices for each line on the RFQ; see 1 above.
Note	If a Start Price is given, the Quote Price that you enter must be less than the Start Price.
2	This symbol 🕎, see 2 above, indicates that items within line 1 (i.e. 1.1, 1.2) are part of a lot.
	Lots are collections of lines, giving a hierarchical structure to the sourcing document. A lot may be an assembled product or lines may be organized into lots to obtain the most competitive bid. Suppliers are required to evaluate the entire lot and place a bid at the lot level for speed and convenience. Suppliers may optionally provide line-level bids as well.
3	This symbol [], see <b>3</b> above, indicates the items within line 2 (i.e. 2.1, 2.2) are grouped.
	Groups are collections of negotiation lines organized into groups for ease of analysis and award. Groups are collections of related lines that allow buyers to model market baskets.
4	If a target symbol is present next to any of the Update (pencil) icons, click the pencil icon to drill down and respond to the line level attributes; see 4 above. Notes to the Buyer and Attachments can also be added at the line level by clicking the pencil icon. The next page gives instructions on how to enter line level attributes.
5	Additional information might be required on this page. For example, if the quote is for a Blanket Service Agreement, you might have the option of entering a minimum release amount, see 5 above.

#### Section 4-3.3 Enter RFQ Line Details (Online - Line Level Attributes)

This page is reached by clicking the Update (pencil) icon that appears to the right of a line item. This page provides a comprehensive way to enter all the information associated with a line item, including line level attributes. If you prefer, you can use this screen to enter all your line details, as it includes the fields found on the previous page.

	Home Logout Preferences Help
	Ameren Sourcing Negotiations
	Create Quote 1070: Line 2.1 (RFQ 234)
	Group Transformer components Close Date 08/11/2006 13:21:49 Unit FACH Cancel Save Draft Apply Usb Usb Usb Rank Blind Start Price Cancel Save Draft Apply Usb Usb Blind Start Price Cancel Save Draft Apply Usb Usb Blind Estimated Total Amount Cancel Save Draft Apply Usb Usb Concerner Save Draft Apply Usb Concerner Save Draft Apply Concerner Save Draft Apply Concerner Save Draft Apply Concerner Save Draft Apply Usb Concerner Save Draft Apply Save Dra
	Attributes Group Attribute Attribute Type Target Value Quote Value
	General Trip Unit Required Specify Trip Unit Type
	Notes and Attachments Note to Buyer
	Add Attachments
	File Name         Type         Description         Category         Last Updated By         Last Updated         Usage         Update         Date           No data exists.         5
	(Cancel) (Save Draft) (Apply)
	Negotiations   Home   Logout   Preferences   Help
1	Enter a price in the Quote Price field; see <b>1</b> above. Your quote price must be less than the <i>Start Price</i> , if one is given.
2	Enter your response to any attributes in the Quote Value field; see 2 above.
3	If needed, add any notes or attachments pertinent to the line item; see <b>3</b> above. Refer to Section 4-3.2 of this guide for further instructions on adding attachments.
4	If you want to enter details for other line items, select the line number and click the Go button; see <b>4</b> above. <i>You can advance sequentially through all the line items by using the Go button.</i>
5	When you have finished entering line details, click the Apply button, see <b>5</b> above, to return to the <i>Create Quote</i> page.

## Section 4-3.3 Enter RFQ Line Details (Upload Spreadsheet Quote)

lf you pr	epared your quote by spreadsheet, follow these instructions to upload the spreadsheet.
	Home Logout Preferences Help         Negotiations       Negotiations         Negotiations > RFQ: 234 >       1         Create Quote: 1070 (RFQ 234)       1         Cancel       View RFQ       Quote By Spreadsheet         Save Draft       Continue
	▼Header         Time Left         30 days 22 hours           Title         RFQ 234 Boiler Service         Time Left         30 days 22 hours           RFQ Currency         USD         Close Date         08/11/2006 13:21:49
1	Click the <i>Quote by Spreadsheet</i> button; see <b>1</b> above.
	Bourcing       Bourcing         Create Quote 1070: Quote By Spreadsheet (RFQ RFQ Currency USD Quote Currency USD       Choose file         Step 1:Export Spreadsheet       Image: Comparison of the service specification.doc         Type Lines       Image: Comparison of the service specification of the service service specification of the service service specification of the service ser
2	Ensure that Lines is selected as the Type and click the Browse button; see 2 above.
3	Navigate to the spreadsheet file that contains your response. Select the file and click the Open button; see <b>3</b> above.
4	Click the Import button to load the spreadsheet; see 4 above.
	Step 2:Import Spreadsheet         Type       Lines         File To Import       Browse         File To Import       Import         Import Errors Lines: ExportedLines-RFI192,1.xls       Import         Line       Column Title       Error         1       Attribute - LEAD TIME       A response value is required for line 1: attribute LEAD TIME.
Note	If the spreadsheet imports without errors, you will be returned to the Response page. If errors are detected in the import process, a message will be displayed as shown above and the file will not be imported. Correct the errors and then repeat the import process.

	Home Logout Preferences Help Negotiations				
	Negotiations > RFQ: 234 > Create Quote: 1070 (RFQ 234)				
	Cance] (View RFQ) (Quote By Spreadsheet) (Save Draft (Continue) ▼Header				
	Title     RFQ 234 Boiler Service     Time Left     30 days 22 hours       RFQ Currency     USD     Close Date     08/11/2006 13:21:49				
1	After all quote details have been entered, click the Continue button on the Create Quote page; see 1 above.				
	Sourcing Sourcing				
	Na 2 is > RF0:234 >				
	Warning Buyer has requested for you to submit a single, best quote. Multiple quotes (re-quoting) for this RFQ are not allowed.				
	Create Quote 1070: Review and Submit (RFQ 234)				
	Header         Time Left         30 days 22 hours           RFQ Currency         USD         Close Date         08/11/2006 13:21:49           Quote Currency         USD         Quote Valid Until           Price Precision         Any         Reference Number           Note to Buyer         Note to Buyer				
	Attachments File Name Type Description Category Last Updated By Last Updated Usage Update Delete				
	Ameren Boiler Service Specification.doc File Boiler Service Specification From Supplier SUP_BCPOWER 07/11/2006 One-Time /				
	Lines				
	Quote Ship- Start Target Price Estimated Your Total Estimated Total Target Minimum Quote Minimum Select Line To Price Price (USD) Unit Quantity Amount Amount Release Amount Release Amount				
	● 1				
	O 1.1 Overheads 275 USD				
	2 [] Transformer				
	Compo         Signature         Signature <th< th=""></th<>				
	switch Line 1: Boiler cleaning foreman				
	Notes and Attachments Note to Buyer				
	File Name Type Description Category Last Updated By Last Updated Usage Update Delete No data exists.				
	Cancel Back Save Draft Submit				
2	If the buyer is only allowing a single, best quote, a warning message displays; see 2 above.				
3	Review the quote details. If you need to make changes, click the Back button; see 3 above.				
4	After you have verified that the information is correct, click the Submit button; see 4 above.				
5	A confirmation page is displayed, which confirms that your response has been submitted to Ameren. Click the Negotiations tab to return to the Negotiations page or click the Logout link to end your session; see <b>5</b> above.				
Note	After you have submitted a quote, the negotiation is moved from the Your Company's Open Invitations section to the Your Active and Draft Responses section.				
Note	Once a quote has been submitted, it cannot be canceled or retracted. You can contact the buyer who created the RFQ and ask to have your quote disqualified, but quote disqualification is at the discretion of the buyer.				

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	Ameren Sourcing	127 Technologi								Negotiations
	Search Open Negotia	ations Title	~		Go					
	Welcome, Hammitt, The									
	Your Active and D Press Full List to view a			ISES.				(Full	List )	Information
	Response Response	e		Negotiation				Unread	1	This container can hold information suc
	Number Status 1068 Active	Supplier	Site MANESTAT	Number 155	Title RFQ - 07/14/06	Type Time L REQ 2 days		lonitor Messag	ges	as bidding procedures to help
1					Transformer Oil					vendors.
	1070 Active	OOPHOFF	MANESTAT	234	RFQ 234 Boiler Service	RFQ 30 days	s 22 hours			
	1062 Active	00PHOFF	MANESTAT	<u>210</u>	Valves	RFI 35 days	s 18 hours	1 Q		
	Your Company's (	Open Invit	tations							
				-		1	-		List	
	Supplier Site Ne No data exists	egotiation N	umber	Title			Type Tim	e Left		
	Quick Links									
	Manage		View	Response						
					5					
	<ul> <li><u>Drafts</u></li> <li>Deliverable</li> </ul>	es		<u>Active</u> Disqualified						
		<u>Information</u>		<u>Awarded</u>						
	- Change n	a a a u a rel		Dejected						
	<u>Neaotiations</u> > Quote: 1070 (RFQ	234)	234 Boiler Se	ervice	view the	·		Ac	tions Online	e Discussions 💌 🔇
	Negotiations > Quote: 1070 (RFQ Time Quote Curr Co Suppliers' Quote Nu	Title <u>RFQ</u> e Left <b>30 da</b> Style Blind rency USD untact Hamu umber	234 Boiler Se ays 22 hours 1 mitt, Theres:	ervice	view the		Close Date Ranking		tions Online 3:21:49	Discussions 💌 🤇
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	Negotiations > Quote: 1070 (RFQ Time Quote Curr Co Suppliers' Quote Nu Quote S	Title <u>RFQ</u> e Left 30 da Style Blind rency USD ontact Hamm mber Status Activ Buyer	234 Boiler Se ays 22 hours 1 mitt, Theres re File Nar	ervice a me	Type Descri	Cat	Close Date Ranking Supplier Site Valid Until Valid Until Lategory By	Ac 08/11/2006 13 Price Only BABCOCK Po st Updated	tions Online 3:21:49 OWER INC Last Updated	Usage Update Del
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If the buyer has allowed, you can submit a new quote (re-quote) during the time that the negotiation is Active. Your most recent quote is the one that the buyer will consider. Home Logout Preferences Help Ameren Sourcing Negotiations Search Open Negotiations Title V Go Welcome, Hammitt, Theresa Your Active and Draft Responses Information Full List Press Full List to view all your company's responses. This container can Unread Response Response Negotiation hold information such Type Time Left Number Status Supplier Site Number Title Monitor Messages as bidding Active **OOPHOFFMANESTAT** RFQ - 07/14/06 RFQ 2 days 23 hours 1068 155 0 procedures to help 翻 Transformer Oil vendors. 1 1070 Active 00PHOFFMANESTAT 234 RFQ 234 Boiler RFQ 30 days 22 hours Q 翻 Service 1062 Active 00PHOFFMANESTAT 210 Valves RFI 35 days 18 hours 0 Your Company's Open Invitations (Full List ) Negotiation Number Title Type Time Left Supplier Site No data exists Quick Links Manage **View Responses**  Drafts Active <u>Disqualified</u> <u>Deliverables</u> Personal Information <u>Awarded</u> <u>Change password</u> <u>Rejected</u> 1 Click the Response Number link in the Your Active and Draft Responses section on the Negotiations tab to view the response; see 1 above. SU Home Logout Preferences Help Ameren Sourcing egotiations Negotiations 2 Quote: 1070 (RFQ 234) Online Discussions 💌 Go Actions Online Discussions Title RFQ 234 Boiler Service Time Left 17 days 23 hours Close Date 08/11/2006 13:43:4 View Quote History Price Only Crea BABCOCK POWER INC Style Blind Ranking Quote Currency LISD Supplier Hammitt, Theresa Supplier Site Contact Suppliers' Quote Number Quote Valid Until Quote Status Active Note to Buyer File Name Type Description Category Last Updated By Last Updated Usage Update Delete Attachments No data exists. 2 Select Create Quote from the Actions drop-down list and click the Go button; see 2 above. 3 The quote will open with your current quote values displayed. Edit any existing values and resubmit the quote following the instructions given in this section.

An Auction is a competitive bidding process used to purchase items or services that are clearly defined. Typically, an Auction will contain a list of items to bid on and attribute questions for response as well as additional information for suppliers including an instruction letter, a draft contract and product specifications. Ameren buyers can tailor each auction to control who can see bids during the auction, whether multiple rounds of bidding are possible, and whether partial bids are allowed.

The Auction process consists of the following mandatory and optional tasks. Instructions for completing these tasks begin on the following page.

	Mandatory	Optional			
Step 1: Acknowledge Participation in an Auction					
Receive email notification to participate in an Auction (see page 14)					
Acknowledge participation (see page 17)	$\checkmark$				
Step 2: Download Auction Information					
View or print Auction lines (view: see page 62, print: see page 15)					
Download bid spreadsheet (see page 67)		$\square$			
Complete quotation off line					
Step 3: Respond to an Auction					
Select Create Bid from the Actions drop-down list and click Go (see page 69)	V				
Read and accept the terms and conditions of the Oracle Sourcing site	$\checkmark$				
Create Auction header details (see page 70)					
Enter the Auction line details (see page 72) <b>or</b> Upload pre-prepared bid spreadsheet (see page 74)	Ø				
Save a draft of your response					
Submit your bid to Ameren (see page 75)					
Review your Auction bid status (see page 76)	Ø				

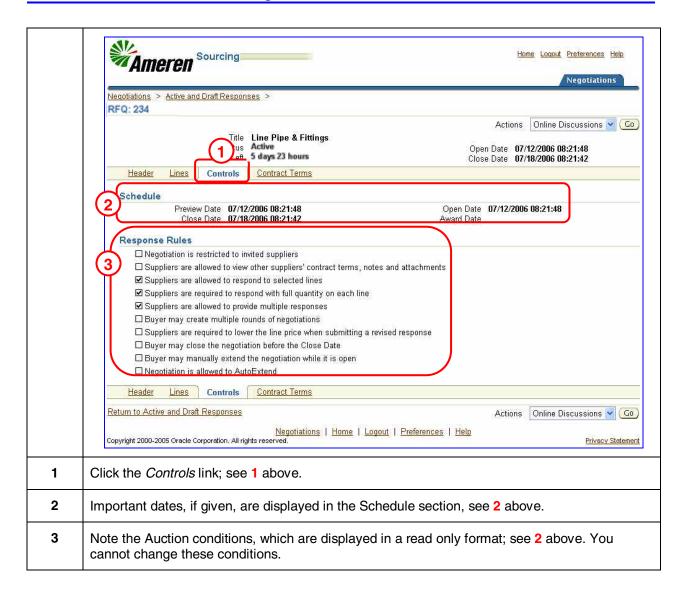
This section explains how to view the Auction details online. You might prefer to print a formatted copy of the Auction details, see Section 2-3 for instructions. After you have reviewed the Auction, be sure to acknowledge your intent to participate; see Section 2-4 for instructions.

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	Ameren Sourcing	Logout Preferences Help Negotiations
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1	Supplier notes and attachments, if any, will be listed in the Notes and Attachments download a file attachment, click a File Name link; see 1 above. If multiple attachmer present, download them one at a time.	
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4		see <b>4</b> above, to view or edit the document. You can also navigate to the I in Step 3 to open the file.
	Repeat steps 1-4 in this	s section to download any other attachments.

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1	Click the Lines link, see 1 above, to view information for	or all Auction lines
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3	Click the Return to Auction link, see 3 above, to return	to the Lines tab.
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	select one of two ways to prepare your bid. If you are going to enter the line details online, skip to Section 5-3.
	If you want to download a Microsoft Excel spreadsheet from Oracle Sourcing, enter your details in the spreadsheet and then upload the completed spreadsheet to Oracle Sourcing continue with this section. You may prefer this method if there are a large number of line items or if several people will be involved in creating the bid.
	Home Logout Preferences Help Negotiations >
	Auction: 238          Title       Line Pipe & Fittings       Actions       Acknowledge Participation        Go         Status       Active       Open Date       Close Date       Online Discussions         Header       Lines       Contract Terms       Online Discussions       View Bid History         Buyer       Alarcon(SCProcPerf 1105), Victor       O1       View Bid History         Description       Line Pipe and Fittings for Meramec       Online Discussions
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1	Select Export to Spreadsheet from the Actions drop-down list; see <b>1</b> above.
	Bounce       Sourcing         Negotiations       Auction: 238 >         Export To Spreadsheet (Auction 238)       File Download - Security Warning         Auction Currency       USD         Bid Currency       USD         Export Spreadsheet       Name: responselines.zip         Type:       Units         Export       Sourcing         Export Spreadsheet       Name: responselines.zip         Type:       Wnilz File         From:       gobbixdoa2.ameren.com         Open       Save       Cancel         Open of the Internet can be useful, this file type can potentially harm your computer. If you do not must the source; do not open or save this software. What's the risk?
2	Ensure that Lines is selected as the Type and click the Export button; see 2 above.
3	Click the Save button, see 3 above, and save the file to a location on your computer/network.
4	Logout of Oracle Sourcing and complete the spreadsheet offline. Refer to the next section for information on completing the spreadsheet. After you have completed the spreadsheet, you log into Oracle sourcing and open the RFQ to create and complete your response.
Note	The file is saved on your computer as a zip file. You need a program, such as WinZip ( <u>www.winzip.com</u> ) or Netzip ( <u>www.netzip.com</u> ) to open this file.

The dow	nloaded zip file contains the spreadsheet and instructions for completing the spreadsheet.
1	Navigate to and open the downloaded zip file that contains the spreadsheet.
	WinZip - responseLines.zip       Image: CheckOut       WinZip         File Actions Options Help       Image: CheckOut       Image: CheckOut
Note	The window shown above is for illustration only. Your window may look different if you are using a different "zip" program.
2	The instruction file contains detailed instructions for filling out the spreadsheet; see <b>1</b> above. You can extract the file, or if your program allows, you can double-click the file icon to open it. Print the instructions to use as a reference when you complete the spreadsheet.
3	The response file is a Microsoft Excel spreadsheet; see 2 above. You can extract the file, or if your program allows, you can double-click the file icon to open the file and then select File, Save As to save the file to your computer/network.
	J       K       L       M       N       O       P         I Unit       Quantity       Response       Message       Response       3 * Response Price       Response         EACH       5       5       USD       USD       USD         KIT       200       200       USD       USD         1       Price Prec Price Differ       Attribute       Group       Response       Attribute V Target Value       Response Value         2       Any       LEAD TIME General       Required       Text       lead time is       1
4	3 Any         Enter any required line details in the spreadsheet.         An asterisk (*) by a column heading indicates a response is required; see 3 above.         If line level attributes are present and the Response column indicates Required; see 4 above, you must enter a Response Value; see 5 above.
5	After you have entered your responses, save the spreadsheet. This spreadsheet is in Text (Tab delimited) format, which means that special formatting, for example bolded or highlighted text, is not allowed. The file must be saved as <b>Text (tab delimited)</b> format in order to be uploaded.
	Microsoft Excel         ExportedLines-RFI192, 1.xls may contain features that are not compatible with Text (Tab delimited). Do you want to keep the workbook in this format?         • To keep this format, which leaves out any incompatible features, click Yes.         • To preserve the features, click No.         • To see what might be lost, click Help.         Yes       No         Yes
6	If you are prompted to keep the file in Text format, click the Yes button.

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Negotiations >	
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To respond to the Auction, select <i>Create Bid</i> from the Actions button; see <b>1</b> above.	drop-down list and click the
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Negotiations > Auction: 238 >	6
Terms and Conditions	
The following terms and conditions must be accepted before a bid is placed in this an	uction. (Cance!) (Accep
Terms and Conditions 1. Ameren reserves the right to disqualify any participants 2. Ameren may choose to extend/early close the negotiation without any notice	

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	Indicates more information requested. Click on the Update icon.				
1	Click the Calendar icon and select a date for the Bid Valid Until field; see <b>1</b> above. This value should reflect the validity of the information you provide in the auction response. If a validity period does not exist, leave the field blank.				
2	The reference number, see 2 above, is for your internal tracking only.				
3	Optionally, enter notes which can be viewed by the buyer after they receive your response; see <b>3</b> above.				
4	Enter any responses to line level attributes; see 4 above.				
5	Add any attachments by clicking the Add Attachments button; see <b>5</b> above. Any documentation supporting your quotation should always be attached to this area of the response. See				
	instructions for adding attachments on the next page.				
Note	Click the Save Draft button as you are working to save a current copy of what you have entered so far. You can then continue working or Logout.				
	Refer to Section 2-5 for information on how to open a draft response.				

	umentation supporting your quotation should always be attached to this area of the response. he steps below if you need to add an attachment.				
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1	Click the Add Attachments button as shown on the preceding page.				
2	Type a descriptive name for the attachment in the Description field; see 2 above.				
3	To add a file attachment, select <i>File</i> as the attachment type; see <b>3</b> above. <b>The maximum file size for attachments is 10 Megabytes.</b> If the file you need to attach is larger, split the file into several smaller files which can be attached individually. There is no limit to the number of files that can be attached.				
4	Click the <i>Browse</i> button. In the new dialog box that opens, navigate to the folder location that contains the file you want to attach. Click the file name and then click the <i>Open</i> button.				
Note	To add a link to a Web page, select URL as the attachment type and enter an Internet address/link in the adjacent field on the right. To add a text attachment, select Text as the attachment type and enter the text in the adjacent field on the right.				
5	If you want to add another attachment, click the Add Another button; see 5 above.				
6	Click the <i>Apply</i> button, see <b>6</b> above, after all attachments have been added.				
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Note	The attachment details are displayed on the response page. To delete an attachment, click the Delete (trash can) icon; see <b>7</b> above. To select a different file or update the description, click the Update (pencil) icon; see <b>8</b> above.				

lf you a	e not using the bid by spreadsheet option, follow the instructions below to enter your bid online.
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	2 ADAPTER, STRAIGHT VAR No Bid Bid EACH 30 30
	3 ADAPTER, STRAIGHT VAR No Bid Bid EACH 50 50
	4 ADAPTER, STRAIGHT VAR No Bid Bid Bid EACH 500 500
	5 ADAPTER, ELECTRIC
	Cancel (View Auction) (Monitor Auction) (Bid By Spreadsheet) (Save Draft) (Continue)
	Negotiations   Home   Logout   Preferences   Help
1	Enter your bid price for each item in this column; see <b>1</b> above. If a <i>Start Price</i> is given, your Bid Price must be less than the Start Price.
	bid price beats your bid price. In an auction that includes more than one item, you can proxy bid on some items and bid manually on others. You cannot proxy bid on any items that have price factors. When a proxy bid is entered on your behalf, the Response Number for the auction will change to reflect the proxy bid response that was submitted. You can also view the Bid History (Section 5-8) for the auction to see the proxy bid responses that have been submitted. To use the proxy bid feature, enter the amount by which you want to decrease the competing bid price in the Proxy Bid Decrement field; see 2 above. The proxy bid decrement amount will be applied to the current <i>winning</i> bid in the auction, not your own current bid.
3	If you opted to utilize the proxy bidding feature, enter the minimum amount you are willing to bid for each item on the corresponding line in this column; see <b>3</b> above. Proxy bidding on your behalf is automatically suspended if the bid price falls below the proxy minimum that you enter.
Note	If at any time you wish to change your proxy bid information, you can cancel your proxy bid and submit a new bid with the updated proxy information.
4	Click the Calendar icon and select the promise dates for all items with a date in the future; see <b>4</b> above.
5	If a target symbol is present next to any of the Update (pencil) icons, click the pencil icon to drill down and respond to the line level attributes; see <b>5</b> above. Attachments can also be added at the line level by clicking the pencil icon. The next page gives instructions for entering line level attributes.

#### Section 5-3.3 Enter Auction Line Details (Online - Line Level Attributes)

This page is reached by clicking the Update (pencil) icon that appears to the right of a line item. This page provides a comprehensive way to enter all the information associated with a line item, including line level attributes. If you prefer, you can use this screen to enter all your line details, as it includes the fields found on the previous page.

	Home Logout Preferences Help
	Ameren Sourcing Negotiations
	Create Bid 1072: Line 5 (Auction 238)
	Cancel (Save Draft)       (Apply)         Description       ADAPTER, ELECTRIC GROUNDED         Unit       EACH         Best Price       Bid Currency         Start Price       Bid         Target Price       Need-By Date         Bid Quantity       25
	Attributes
	Group Attribute Attribute Type Target Value Bid Value
	General LOAD Required Maximum load
	Notes and Attachments
	Note to Buyer
	Add Attachments File Name Type Description Category Last Updated By Last Updated Usage Update Delete
	No data exists.
	Cancel) Save Draft Apply
	Negotiations   Home   Logout   Preferences   Help
1	Enter a price in the Bid Price field; see <b>1</b> above. Your bid price must be less than the <i>Start</i>
•	Price, if one is given.
	Enter your response to any attributes: and 2 above
2	Enter your response to any attributes; see 2 above.
3	If needed, add any attachments pertinent to the line item; see <b>3</b> above. Refer to Section 5-3.2
	of this guide for further instructions on adding attachments.
4	If you want to enter details for other line items, select the line number and click the Go button;
	see 4 above.
	You can advance sequentially through all the line items by using the Go button.
5	When you have finished entering line details, click the Apply button, see 5 above, to return to the <i>Create Bid</i> page.

## Section 5-3.3 Enter Auction Line Details (Upload Spreadsheet Bid)

If you pr	repared your bid by spreadsheet, follow the instructions below to upload the spreadsheet.
	Sourcing       Home Loaout Preterences Help: Negotiations         Create Bid 1072: Bid By Spreadsheet (Auction 23) Auction Currency USD Bid Currency USD Bid Currency USD Step 1:Export Spreadsheet Type Lines       Choose file         Step 1:Export Spreadsheet Type Lines       Image: Control of the speed of the
2	Ensure that Lines is selected as the Type and click the Browse button; see 2 above.
3	Navigate to the spreadsheet file that contains your bid. Select the file and click the Open button; see <b>3</b> above.
4	Click the Import button to load the spreadsheet; see 4 above.
Neto	Step 2:Import Spreadsheet         Type         Type         File To Import         Browse         File To Import         Import Errors Lines: ExportedLines-RF1192,1.xls         Line       Column Title         Error         1       Attribute - LEAD TIME         A response value is required for line 1: attribute LEAD TIME.
Note	If the spreadsheet imports without errors, you will be returned to the Response page. If errors are detected in the import process, a message will be displayed as shown above and the file will not be imported. Correct the errors and then repeat the import process.

	Sourcia Negotiations > Auction Create Bid: 1072 ( Header	<u>238</u> > Auction 238)		Auction) (	Monitor Auction) Time Lott <b>5 dow</b>		Home	e Logout Preference Negotiat	
1	After all bid requir page; see 1 abov		/e been er	ntered, c	lick the Cor	ntinue b	utton o	n the Create	e Bid
	Bid Cu Price Pre Attachments File Name Ameren Pipe and Tu Attributes Group GENERAL Lines Select Line 1 ADAPTER PIPE, PIP 2 ADAPTER, STRAIGHT	Title Line Pipe rrency USD rrency USD cicision Any Type be Specs.doc File Attribute Delivery	& Fittings	Specifications Type	Category La From Supplier St Targe	Close Date id Valid Until ence Number lote to Buyer ast Updated I JP_BCPOWE t Value me in days	Cancel) 5 days 23 07/18/2006 By Last Up	Negoti 2 Back Save Draf hours 5 08:21:42 dated Usage Up	date Delete
	<ul> <li>3 ADAPTER, STRAIGHT</li> <li>4 ADAPTER, STRAIGHT</li> </ul>	VAR No Bid		104.88 110.65	72 EACH 78 EACH	50 500	50 500	5,244.00 55,325.00	
	5 ADAPTER,	VAR No Bid		136,4	110 EACH	25	25	3,410.00	
2	Review the bid de	etails. If you	need to m	ake cha	anges, click	the Bad	ck butto	on; see <mark>2</mark> ab	ove.
Note	Click the browser	's print butto	on, if you v	vould lik	e to have a	printed	сору с	of your inform	nation.
3	After you have ve	rified that a	II details a	re corre	ct, click the	Submit	button	; see <mark>3</mark> abov	e.
	Confirmation Bid 1072 for Auction Monitor Auction Return to Sourcing H	238 (Line Pipe	e & Fittings) h	as been s	Jbmitted.			Negotiatio	ons
4	A confirmation pa results of the bid								the
Note	If you do not click environment. Ens								omit.

The Monitor Auction page allows you to monitor the results of your bid. Price and rank information is automatically updated according to the AutoRefresh Interval shown in the upper right corner of the page. If this is an open auction, you will be able to see how your bid is ranked in comparison to other bidders. Ameren Sourcing Home Logout Preferences Help Negotiations Negotiations 1 Bid: 1086 (Auction 245) Actions Online Discussions 💌 Go Title Line Pipe & Fittings Online Discussions Close Date 07/18/2006 12:26 View Bid History Time Left 5 days 22 hours Style Blind Ranking Price Only Create B Bidder BABCOCK POWER INC Bid Currency USD 1 If needed, open the Auction (see Section 5-1 for instructions). Select Create Bid from the Actions drop-down list and click the Go button; see 1 above. The Create Bid page will open. Click the Monitor Auction button on the Create Bid page. Ameren Sourcing Home Logout Preferences Help Negotiations Negotiations > Auction: 251 > Create Bid: 1105 (Auction 251) > Monitor Auction: 251 AutoRefresh Interval 🛛 12 seconds 👻 (Set) Create Bid Title Line Pipe & Fittings Open Date 07/13/2006 08:34:32 Status Active Time Left 4 days 3 Close Date 07/18/2006 08:34:03 urs Lines est Bid Target Time rice Bid Need-By Promise **Bid Price Price** Your Total Quantity Amount (USD) Date Rank (JSD) Quantity Line Category Left (USD) Date (USD) 1 ADAPTER PIPE, 41103627 4 days 20.55 120.55 20 20 2,411.00 1 PIPE FITTING 20 hour 2 ADAPTER, 40141719 4 days 2 104 105.33 30 30 3,159.90 STRAIGHT MALE 20 hour COPPER **3ADAPTER** 40141719 4 days 104.88 104.88 50 50 5,244.00 1 STRAIGHT FEMALE 20 hour COPPER 4 ADAPTER 41103627 4 days 2 109 110.65 500 500 55,325.00 STRAIGHT FITTING 20 hour MALE 5 ADAPTER, 73171510 4 days 1 136.4 136.4 25 25 3,410.00 ELECTRIC 20 hour 4 GROUNDED Create Bid Return to Create Bid: 1105 (Auction 251) 3 The results of your current bid will be shown within the rank column of the Web page; see 3 above. Blind or Sealed indicates that suppliers cannot view the ranking; only the buyer can view the bids. 4 When a line shows a rank other than 1, you can place a new bid by clicking the Create Bid button, see 4 above, to improve your standing. Note The rank indicator specifies how response rankings are displayed. If this is an open auction, the rank column will display "1" for the best Quote/Bid and sequentially number the remaining bids in order of rank. If the auction is blind or sealed, the rank column will display Blind or Sealed. In this . type of auction, the supplier does not see ranking or best bid price information.

	Home Logout Preferences Help
	Ameren Sourcing Negotiations
	Search Open Negotiations Title Co
	Welcome, Hammitt, Theresa.
	Your Active and Draft Responses         Information           Press Full List to view all your company's responses.         Full List         This container can
	Unread hold information such as bidding
	Active 00PHOFFMANESTAT 251 Line Pipe Auction 4 days 19 hours & Fittings 0 procedures to help vendors.
1	Click the Response Number link on the Negotiations tab to open the auction; see 1 above.
	Home Logout Preferences Help Negotiations
	Negotiations >
	Bid: 1086 (Auction 245)
	Actions Online Discussions Co Title Line Pipe & Fittings Online Discussions
	Time Left 5 days 22 hours Close Date 07/18/2006 12 20 View Bid History Style Blind Ranking Price Only Create Bid
	Bid Currency USD Bidder BABCOCK POWER INC
2	Select Create Bid from the Actions drop-down list and click the Go button; see 2 above.
	Home Logout Preferences Help
	Negotiations         > Bid: 1099 (Auction 251)           Create Bid: 1108 (Auction 251)         6
	(Cance] (View Auction) (Monitor Auction) (Save Draft) (Continue)
	▼Header           Title         Line Pipe & Fittings           Time Left         4 days 19 hours
	Supplier Site 00PHOFFMANESTAT Close Date 07/18/2006 08:34:03 Auction Currency USD Bid Valid Until
	Bid Currency USD (example: 07/13/2006)
	Lines
	Proxy Bid Decrement USD
	Ship- Start Best Target 3 Proxy Target Bid Line Update To Rank Price Price Bit Quantity Quantity Promise Date
	1 ADAPTER PIPE, PIP 🖉 VAR 1 120.55 120.55 EACH 20 20
	2 ADAPTER, STRAIGHT / VAR 2 104 105.33 EACH 30 30
	3 ADAPTER, STRAIGHT         VAR         1         104.88         104.88         EACH         50         III           4 ADAPTER, STRAIGHT         VAR         2         109         110.65         EACH         500         III
	4 ADAPTER, STRAIGHT         VAR         2         109         110.65         EACH         500
	Cance] (View Auction) (Monitor Auction) (Bid By Spreadsheet) (Save Draft) (Continue)
	Negotiations   Home   Logout   Preferences   Help
3	Choose one of the following actions:
	• Enter new bid prices for the items that you want to re-bid; see <b>3</b> above. Click the Continue button, review your bid details, and then click the Submit button.
	• Upload a new bid by spreadsheet; see 4 above. Refer to Section 5-3.3.
	• Enter a Power Bid; see 5 above. Refer to Section 5-7.
	<ul> <li>Monitor Auctions results; see 6 above. Refer to Section 5-4.</li> </ul>

	Bid is a function that allows you to decrease your previous bid prices by a percentage value. The age you select will be removed from all bid prices whether you are winning or losing.					
Note	Power Bid is only available for your second and subsequent bids.					
	Home Logout Preferences Help         Negotiations       Negotiations         Bid: 1086 (Auction 245)       1         Title Line Pipe & Fittings       0nline Discussions         Time Left       5 days 22 hours         Style       Blind         Bid Currency       USD					
1	If needed, open the Auction (see Section 5-1 for instructions). Select Create Bid from the Actions drop-down list and click the Go button; see 1 above.					
	Home         Logout         Preferences         Help           Negotiations         Negotiations           Negotiations         Auction: 238         >           Create Bid: 1080 (Auction 238)         (Cancel)         (View Auction)         (Monitor Auction)         (Bid By Spreadsheet)         (Save Draft)         Continue)					
	▼Header         Title       Line Pipe & Fittings         Auction Currency       USD         Bid Currency       USD         Price Precision       Any         Close Date       07/18/2006 08:21:42         Bid Currency       USD         Bid Valid Until       (example: 06/27/2006)         Reference Number       Note to Buyer					
	Attachments         Last Updated By Updated Usage Update Delete         Ameren Pipe and Tube       From Sup_BCPOWER 07/12/2006       One-       Image: Colspan="3">Image: Colspan="3" Colspan="3">Image: Colspan="3" Colspan="3">Image: Colspan="3" Colspan="3" Colspan="3">Image: Colspan="3" Colspa="3" Colspan="3" Colspan="3" Colspan="3" Colspa					
	Attributes       Group     Attribute     Attribute Type     Target Value     Bid Value       GENERAL     Delivery     Required     Ship time in days     8					
	Lines 1 Power Bid % Recalculate Proxy Bid Decrement 5 USD © Indicates more information requested. Click on the Update icon. Ship-Start Best Target Proxy Target Bid Line Update To Rank Price Price Bid Price Minimum Unit Quantity Quantity Promise Date					
	I ADAPTER PIPE, PIP       Image: Variable					
	5ADAPTER, ELECTRIC       Image: Cancel (View Auction)       Monitor Auction)       Bid By Spreadsheet (Save Draft)       Continue         Negotiations   Home   Logout   Preferences   Help					
1	Type the percentage decrease (for example, 7.25) and click Recalculate; see 1 above.					
2	Click the Continue button to review your new bid; see 2 above.					

	Lines													
	Proxy Bid Decrement 5(USD)													
	Sele	ct Line 1 ADAPTER	Ship- To VAR		Start Price	Target Price		Minimum		Target Quantity 20	Bid Quantity 20		Date	Promise Date
	0	PIPE, PIP 2 ADAPTER,	VAR	105.33			97.693575		EACH	30	30			
	0	STRAIGHT 3 ADAPTER,	VAR	104.88			97.2762		EACH	50	50	4,863.81		
	0	4 ADAPTER, STRAIGHT	VAR	110.65			102.627875		EACH	500	500	51,313.94		
	0	5 ADAPTER, ELECTRIC	VAR	136.4			126.511		EACH	25	25	3,162.78		
	Lir	ne 1: ADAPTER P	IPE, PIPE	FITTING	i									
		Notes and Attac	chments	;										
		Note to Buye File Name		/pe De	ecripti	on C	ategory L	ast Update	d Ru	Last Up	dated	Usage	Update	Delete
		No data exists		the ne	scripu	un c	ategory i	asi opualei	u Dy	Last Up	Juateu	Usaye	opuate	3
										( -				
										(La	ncel) (B	ack) (Save	: Draft )	(Submit)
(	Home Logout Preferences         Negotiations         Image: Confirmation         Bid 1080 for Auction 238 (Line Pipe & Fittings) has been submitted.         Monitor Auction         Return to Sourcing Home Page         Negotiations   Home   Logout   Preferences         Copyright 2000-2005 Oracle Corporation. All rights reserved.													
									Statement					
4	This page displays to confirm the bid has been submitted. To check the result of the bid you resubmitted, click the <i>Monitor Auction</i> link; see <b>4</b> above.													
5	Review the bid details and return to Section 5-5 of this guide to repeat the process, as needed, until completion of the Auction.							e 4 abov	0.					
	neede	w the bid d	etails			n to S	ection 5			de to re	epeat t	he proce	ess, a	S

In most cases, once proxy bidding has been initiated, it can be allowed to run to conclusion. However, there may be certain instances in which the bidder needs to end proxy bidding early. Usually, this happens when the bidder needs to update bid information. For example, the promise date offered by the bidder may need to be updated due to unforeseen situations at the time the proxy was begun. Or in a multi-attribute weighted negotiation, the bidder may wish to update the non-price related information to improve the price to total score ratio. In both these cases, the bidder may wish to halt the proxy bidding to update bid information.

	** Ainer en Negotiations > Bid: 1086 (Auctio Time S	urcing on 245) Fitle <u>Line Pipe</u> Left 5 days 22 tyle Blind ncy USD				Close Date <b>07</b> /1 Ranking <b>Pri</b> Bidder <b>BAR</b>	Actions 0 01 8/2006 12:20	reate Bid	ions s 💌 🤇
	needed, oper tions drop-do						Select C	reate Bid f	rom t
	Ameren Source						Home Lo	oqout Preferences	
N	egotiations > <u>Bid:10</u>							Negotiatio	
9	reate Bid: 1088 (	Auction 248) Cance		) (Monitor	Auction) Bid By	Spreadsheet)	ancel Proxy)	Save Draft)	ontinue
	▼Header								
							5:27		
	Price Precisio				Reference Number	(example: 06/27/200	16)		
	Attachments				Note to Buyer				
	Attachments	nts							
	File Name		Type Description	n	Category	Last Updated By	Last Updated	Usage Upda	te Deleta
	<u>Ameren Pipe ar</u> <u>Specs.doc</u>	nd Tube	File Pipe and Specificat	ube	From Supplier	SUP_BCPOWER		One-	Î
			opecificat	0115	ouppiler			TITLE	
	Attributes Group	Attribute	Attribute Ty	/pe	Target Value	Bi	d Value		
						8	days	<u>^</u>	
	GENERAL	Delivery	Required		Ship time in da	ys		~	
	Lines	04 ( Decel				D D: 1 D			
	Power Bid Indicates more in	% (Recal		l Indate ico		Proxy Bid Decrem	ent: 5 USD		
			Ship-	Start	Target Bid	Proxy Minimum Unit	Targe		
	Line 1 <u>ADAPTER PIPE.</u>		ate To Rank VAR Blind	Price	Price Price 120.55	75 EAC			te
	2 ADAPTER, STRA		VAR Blind		105.35	70 EA0	:H 30	30	
	3 ADAPTER, STRA	IGHT	VAR Blind		104.8	72 EA0	:H 50	50	
	4 ADAPTER, STRA	IGHT	VAR Blind		110.65	78 EAC	:H 500	500	
	5 ADAPTER, ELEC	TRIC 🔘 💋	VAR Blind		136.4	110 EAC	24	5 25	
		Cancel	) (View Auction	) (Monitor	Auction Bid By	Spreadsheet	ancel Proxy	Save Draft ) ((	ontinue
		Counter							
			Negotiatio	ns   Home	Logout   Prefer	ences   Help			

	Ameren Sourcing	_		Home Logout Preferences Help					
	-	officer OAE)		Negotiations					
	Cancel Proxy Bidding (Au The table below lists all lines whit	· · · · ·	Learn More						
	Select Line: Cancel Proxy	4)							
	Select All Select None Select Line		Category	Bid Price (USD)	Target Price (USD)	Proxy Minimum Bid (USD)			
	1 ADAPTER PIPE, PIPE	ITTING	41103627	120.55		75			
	2 ADAPTER, STRAIGHT I	ALE COPPER	40141719	105.35		70			
	🔲 3ADAPTER, STRAIGHT I	EMALE COPPER	40141719	104.8		72			
	4 ADAPTER, STRAIGHT	ITTING MALE	41103627	110.65		78			
	5 ADAPTER, ELECTRIC	GROUNDED	73171510	136.4		(3) 110			
					(Ci	ancel All Proxies Create Bid			
			ns   <u>Home</u>	Logout   Preference	es   Help				
	Copyright 2000-2005 Oracle Corporation	. All rights reserved.				Privacy Statement	1		
3	To cancel proxy bidd	ng on all lines	s, click the	e Cancel All	Proxies button	; see <b>3</b> above.			
_									
4	To cancel proxy bidd bidding function from								
			k the Ca			Jove.			
	SV.				Ha	ome Logout Preferences Help	1		
	Ameren Sourcing					Negotiations			
	All proxies have been cance	lled.							
	Cancel Proxy Bidding (Au	ction 245)							
	The table below lists all lines whic		_earn More						
		tegory E	Bid Price (USE	)) Target F	Price (USD)	Proxy Minimum USD)			
	No data exists.								
						(Create Bid)			
	Copyright 2000-2005 Oracle Corporation		ns   <u>Home</u>	Logout   Preference	is   <u>Help</u>	Privacy Statement			
		-							
5	A message confirmin new bid (either manu button; see 5 above.						te a		
	Refer to Section 5-5 t	o create the r	new bid.						

You can	review all bids which were submitted during the course of an auction.
	Home Logout Preferences Help Negotiations
	Negotiations > Bid: 1112 (Auction 245)
	Title     Line Pipe & Fittings     Online Discussions       Time Left     4 days 21 hours     Close Date     07/18/2006       Style     Blind     Ranking     Price Only       Bid Currency     USD     Bidder     BABCOCK POWER INC
1	If needed, open the Auction (refer to Section 5-1 for instructions). Select View Bid History from the Actions drop-down list, and click the Go button; see <b>1</b> above.
	Negotiations
	Negotiations       > Bid: 1112 (Auction 245)         Bid History (Auction 245)       (Online Discussions) (Create Bid)
	Title Line Pipe & Fittings Status Active
	Time Left     4 days 21 hours     2     Close Date     07/18/2006     12:26:27       Supplier △     Supplier Site     Contact     Bid     Status     Bid     Total
	BABCOCK POWER         00PHOFFMANESTAT         Hammitt.         1         12         Active         67,785.50         07/13/2006         14:21:53           INC         Theresa         Inc         In
	BABCOCK POWER         00PHOFFMANESTAT Hammitt, INC         1 09 Archived         69,546.50         07/13/2006 13:41:06           BABCOCK POWER         00PHOFFMANESTAT Hammitt, Hammitt,         1 08 Archived         69,546.50         07/12/2006 13:41:06
	INC     Theresa       Return to Bid: 1112 (Auction 245)     Online Discussions) (Create Bid)
2	Click a Bid link to review additional bid details; see 2 above.
	Negotiations > Bid 1112 (Auction 245) > Bid History (Auction 245) >
	Bid: 1109 (Auction 245)       Actions       Online Discussions ♥ (Go)         Title       Line Pipe & Fittings       Close Date       07/18/2006 12:26:27         Title 4 days 21 hours       Close Date       07/18/2006 12:26:27         Style       Blind       Ranking       Price Only         Bid Currency       USD       Bidder BABCOCK POWER INC.         Contact       Hammitt, Theresa       Supplier Site       00PHOFFMANESTAT         Bid ders/ Bid Number       Bid Valid Until       Bid Valid Until
	Attachments     File Name     Type Description     Category By     Last Updated Updated Updated Updated Delete       Attachments     Ameren Pipe and Tube Specs.doc     File Pipe and Tube Specs.doc     From SUP_BCPOWER 07/13/2006 One-Time     One-Time
	Attributes Show All Details   Hide All Details Details   Group  Show GENERAL
	Lines Ø TIP All prices are in USD Show All Details   Hide All Details Ship- Start Target Bid Target Bid Need-By Promise Active
	Details     Line     To     Price     Price     Price Unit     Quantity     Quantity     Date     Bid Total Bids       Image: Stress of the stress o
	Since 30APTER, STRAIGHT         VAR         104.8 EACH         50         5,240.00 Blind           Findux 40APTER, STRAIGHT         VAR         110.66 EACH         500         5,240.00 Blind           Since 30APTER, STRAIGHT         VAR         110.66 EACH         500         55,325.00 Blind
	▶ Show & ADAPTER, ELECTRIC     VAR     136.4 EACH     25     25     3,410.00 Blind       GROUNDED     Stum to Bid History (Auction 245)     Actions     Online Discussions ♥ Co
3	Click the Return to link to return to the Bid History page.

# **Update History**

Date	Section	Change
9/22/06	1-4	Added the following Note: It is suggested that you create a new user ID if you need to change your email address.
9/22/06	2-2	Changes made to reflect the change in the email notification process.
9/22/06	2-4	Changed the final note to reflect the change in the email notification process.
9/22/06	2-7	Added a new section for the "Online Discussions" feature
9/22/06	2-8	Added a new section for the "Worklist" feature
9/22/06	All	Updated page number references within the document
5/1/2007		Added the Sourcing application Help Desk phone number: 888-857-5640